



Jotun Protects Property



Annual
report
2022

Our Values

Loyalty

Reliable and trustworthy
Long-term relationships between customers, Jotun and colleagues
Commitment to Jotun's values, strategies, policies and decisions

Care

Help and support others
Display trust and empathy
Appraise and judge fairly
Protect internal and external environment

Respect

Value differences in people
Be honest and fair
Build diverse teams across culture and gender
Follow laws and regulations
Treat others the way they expect to be treated



Boldness

Take initiatives to create the future

Initiate and nurture change

Communicate openly, honestly and with integrity

Be proactive

Address difficulties constructively



Contents

INTRODUCTION

Group key figures	02
Jotun at a glance	04
Four segments	05
Building on a history of care and respect	06

BOARD OF DIRECTORS

Chairman of the Board	08
Directors' report	09

JOTUN GROUP

Consolidated income statement	16
Consolidated statement of comprehensive income	16
Consolidated statement of financial position	17
Consolidated statement of changes in equity	18
Consolidated statement of cash flows	18
Notes for the Group	19

JOTUN A/S

Income statement	52
Statement of comprehensive income	52
Statement of financial position	52
Statement of changes in equity	53
Statement of cash flows	53
Notes for the Parent Company	55

AUDITOR'S REPORT

68

BOARD OF DIRECTORS AND CORPORATE ASSEMBLY

70

Profitability

22.5%

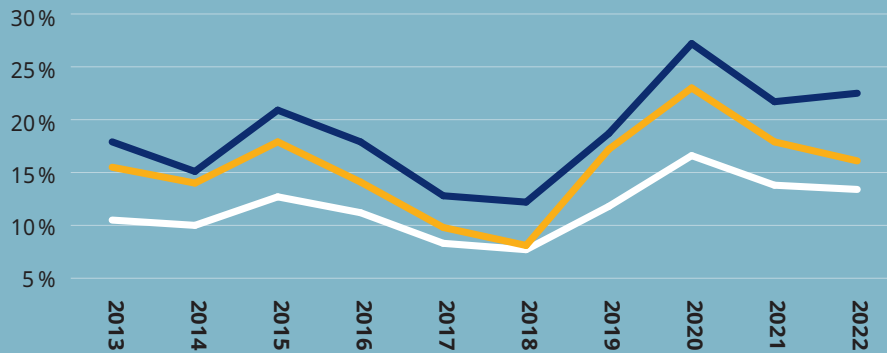
Return on capital employed

16.1%

Return on equity

13.4%

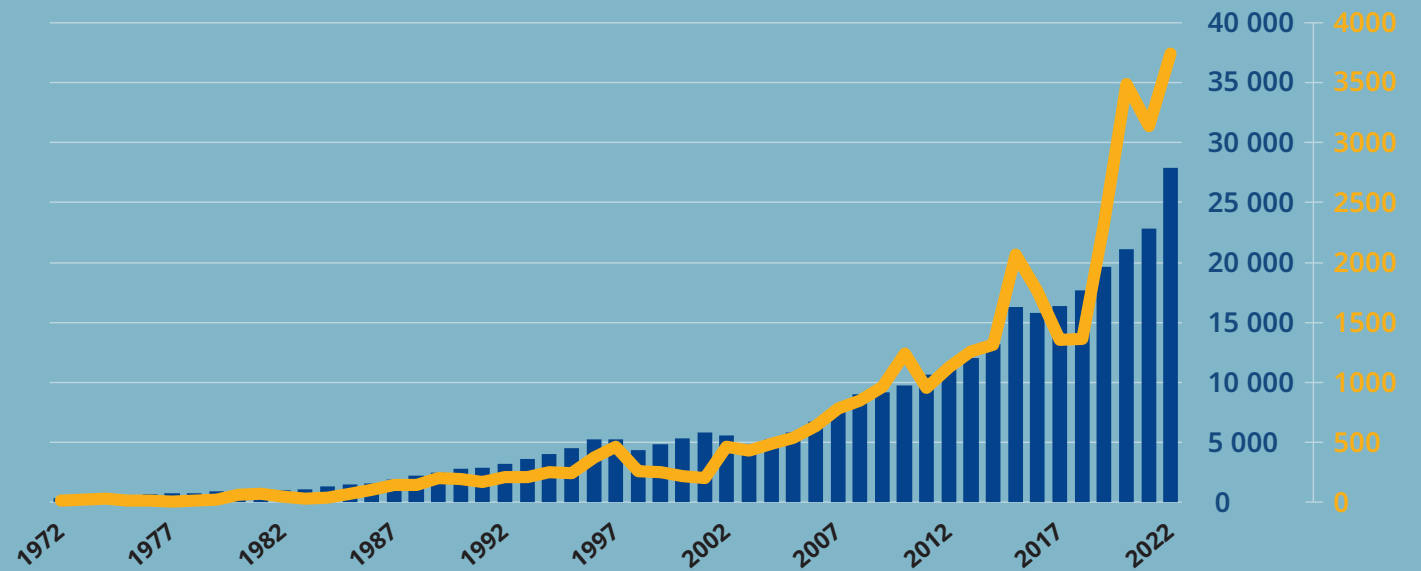
Operating margin



Sales and EBITA development

(NOK MILLION)

Sales EBITA



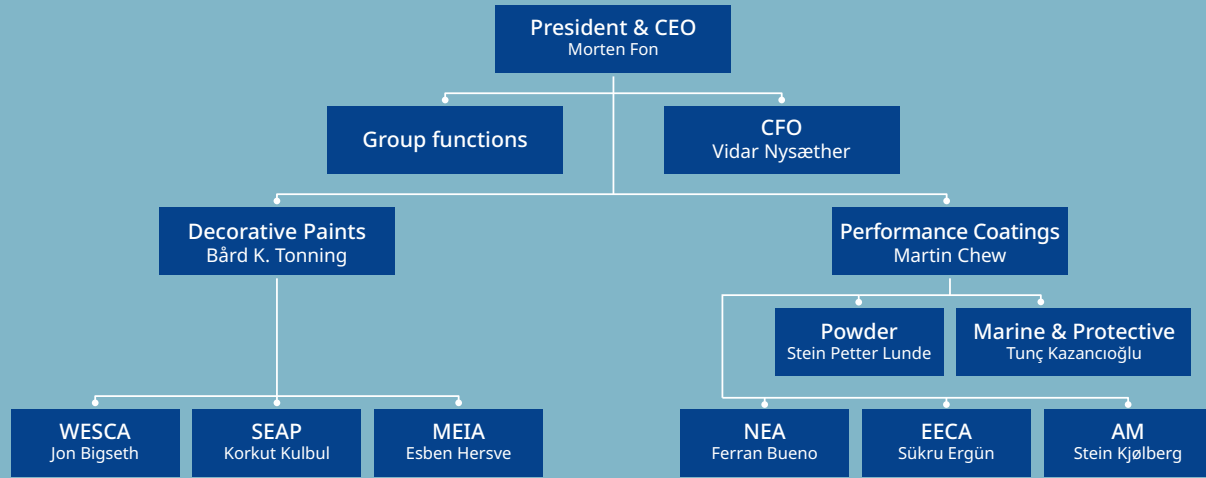
Group key figures

(NOK million)	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013
Profit/loss										
Operating revenue	27 858	22 809	21 070	19 652	17 660	16 401	15 785	16 282	13 171	12 034
Sales revenue outside Norway, in %	92	90	89	89	88	88	88	88	85	83
Operating profit	3 737	3 138	3 489	2 320	1 361	1 354	1 763	2 064	1 314	1 258
Profit before tax	3 191	2 890	3 158	2 079	1 115	1 236	1 594	1 918	1 301	1 191
Net cash flow from operating activities	1 809	1 968	3 272	2 448	1 018	1 097	2 027	1 500	919	819
Year-end financial positions										
Total assets	26 355	23 432	20 574	19 136	16 715	15 708	15 158	15 187	13 300	10 799
Investments in intangible and fixed assets	1 280	1 363	1 407	1 464	1 089	967	1 133	922	911	733
Total equity	14 493	12 468	11 128	9 584	8 469	8 254	8 035	7 932	6 739	5 515
Equity / assets ratio, in %	55.0	53.2	54.1	50.1	50.7	52.5	53.0	52.2	50.7	51.1
Number of employees in the Group including 100 % in associates and joint ventures	10 043	10 293	9 855	10 007	9 872	9 789	9 819	9 842	9 676	8 991
Profitability										
Return on capital employed, in %	22.5	21.7	27.2	18.7	12.2	12.8	17.9	20.9	15.1	17.9
Return on equity, in %	16.1	17.9	23.0	17.2	8.1	9.8	14.1	17.9	14.0	15.5
Operating margin, in %	13.4	13.8	16.6	11.8	7.7	8.3	11.2	12.7	10.0	10.5

Jotun at a glance

The Jotun Group is a matrix organisation with sales of Decorative Paints and Marine, Protective and Powder Coatings organised into six regions.

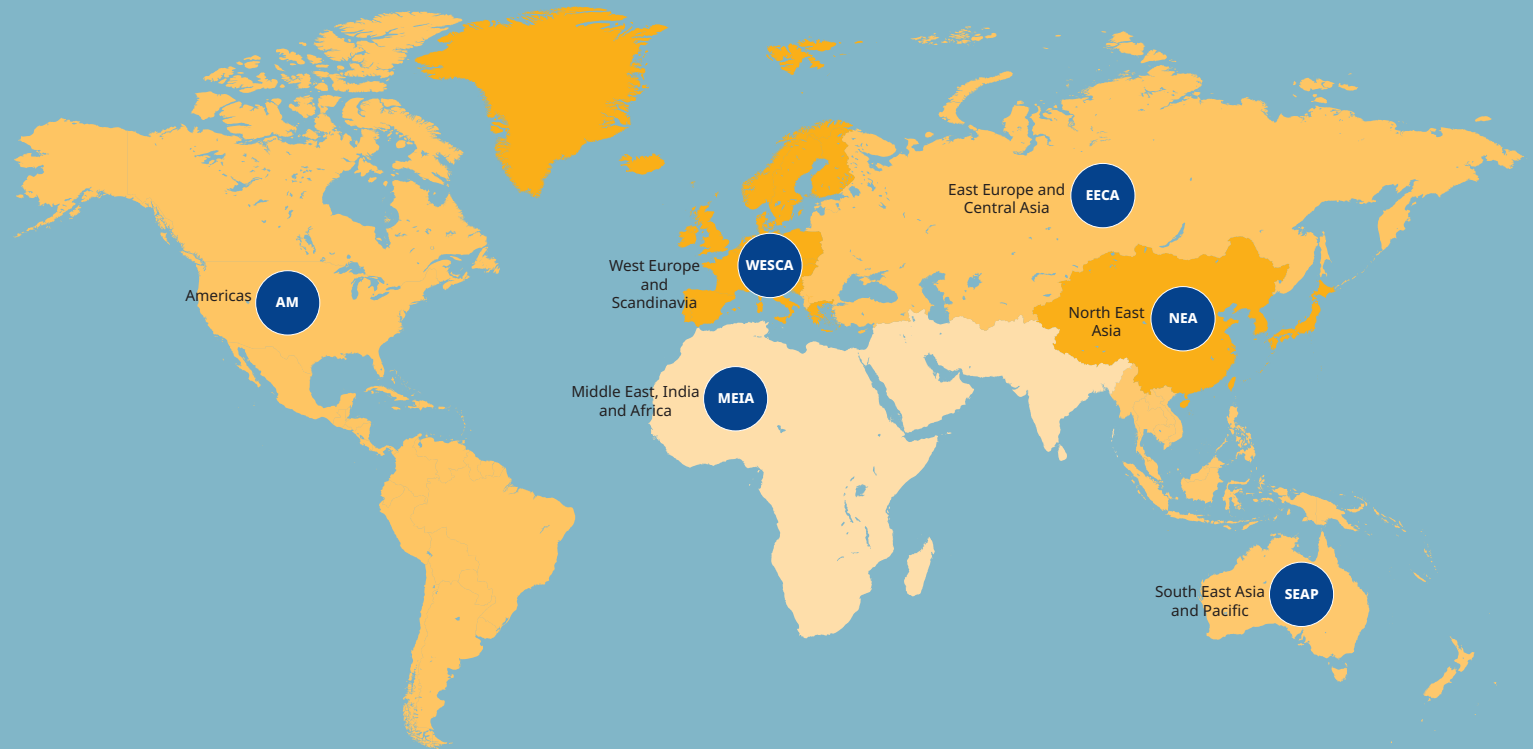
The company has 40 production facilities in 23 countries, with 67 companies in 46 countries, and is represented in more than 100 countries worldwide.



100+
Countries

40
Factories

10 043
Employees



Four segments

DECORATIVE PAINTS 38 %

Jotun Decorative is a leading paint supplier to commercial buildings, public buildings and homes, serving both professionals and home owners, directly and through a substantial network of Jotun Multicolor centres.

POWDER COATINGS 8 %

Jotun Powder Coatings is a leading supplier to companies active in industries related to building components, general industries, pipelines, appliances and furniture.

PROTECTIVE COATINGS 27 %

Jotun is a leading supplier of high quality protective coatings for on- and offshore oil and gas facilities, power generation, renewable energy and infrastructure projects, including intumescent coatings, topcoats, high temperature coatings and state-of-the-art, proven anticorrosion protection products.

MARINE COATINGS 27 %

Jotun is the market leader in marine coatings, delivering high performance hull performance solutions, and high quality coatings for newbuilds, drydockings, onboard maintenance, cargo tanks and cargo holds to the global shipping industry. Jotun also supplies premium coatings to mega yachts and leisure yachts.



* Incl. 100 % of sales in associates and joint ventures

Building on a history of care and respect

Jotun's business principles are grounded in the company's four values (Loyalty, Care, Respect and Boldness), which are linked to Jotun's ESG performance. As a leading global provider of quality, long-lasting paints and coatings, Jotun can contribute to the environment and society by building on a long and proud history of taking care of people and the environment.



1926: Odd Gleditsch Sr. establishes Jotun A/S with the purchase of the Jotun Kemiske Fabrik A/S (Jotun Chemical Factory).

1939: Jotun establishes a pension fund for employees.

1940-1945: Despite challenging market conditions during World War II, the company retains all staff at Jotun's factory in Sandefjord. When the factory was idle due to lack of raw materials, Gleditsch offers work on his farm at full pay.



1962: Jotun establishes its first local production outside Norway, in Tripoli, Libya.



1968: Jotun partners with Norwegian entrepreneur Gunnar Myhre to pioneer the development of solvent-free powder coatings.

1972: Jotun establishes an internal environmental protection committee to study styrene vaporisation.



1976: Jotun launches the industry's first automated, computerised in-shop tinting machine, hence reducing waste and the transportation of finished goods.



1983: Jotun launches Lady, a long-lasting, high quality waterborne interior paint.



1980s: Jotun establishes relationship with Red Cross Norway and the Red Cross Red Crescent Movement. Over the years, Jotun has provided support for victims of natural disasters, diseases and conflicts.



1992: Jotun enters a joint research project with the Norwegian energy giant Statoil (Equinor) to develop its first product Life Cycle Assessment to document the environmental impact of long-lasting coating systems throughout the lifetime of offshore assets.

1996: Jotun contributes to a pilot project to develop ISO 14001, a standard related to environmental management issued by the International Standards Organisation.

1998: Jotun establishes a Global Health, Safety and Environmental (HSE) Standard.

Jotun GreenSteps 

2000: Jotun launches SeaQuantum, a self-polishing TBT-free antifouling.



2008: Jotun launches SENS, an interior decorative paint developed in response to consumer health concerns.

2009: Jotun launches Jotashield Extreme, a heat reflective exterior paint and Cool Shades (2010), a heat-reflective powder coating for architectural elements.



2010: Jotun establishes Jotun GreenSteps to improve the environmental footprint.

2011: Jotun launches Hull Performance Solutions (HPS) to improve hull performance and thereby reduce fuel costs and greenhouse gas emissions.



2014: Jotun introduces the I Care programme, an internal campaign to raise HSEQ awareness to improve worker safety and reduce the risk of fires and spills.

2014: Jotun launches Lady Balance to the Scandinavian market which offers a beautiful matt finish with minimal odour, certified by Eurofins Indoor Air Comfort Gold.

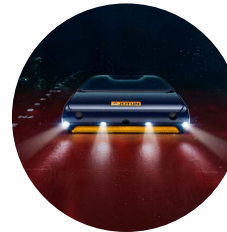
2015: Jotun launches Green Buildings Solutions, which makes it easier to design, specify and protect “green buildings”.



2015: Jotun sponsors its first mine detection dog in cooperation with the NGO Norwegian People's Aid, to clear landmines and other remnants of war in former conflict zones.

2019: Jotun launches Fenomastic Wonderwall Life in the Middle East region. The first UL GreenGuard Gold certified paint product in the region. A long-lasting interior paint that has ultra-low VOC, a barely detectable odour and improves indoor air quality with its formaldehyde abatement technology.

2020: Jotun launches Jotacote Universal S120, the industry's first solvent free, single coat universal primer.



2020: Jotun introduces revolutionary Hull Skating Solutions (HSS), which provides an always-clean hull for the most challenging operations. A clean hull significantly reduces fuel costs, greenhouse gas emissions and the spread of invasive species.

2022: Jotun introduces the Penguin CARE programme to provide support for employees raising families or caring for unwell or aging relatives.



2022: Jotun launches HullKeeper as a unique programme enabling optimised hull performance, regardless of the applied coating.

2022: Jotun Performance Coatings launches a sustainability roadmap as a structured approach to prove and scientifically document the impact of Jotun products and solutions throughout the lifetime of assets.

2022: Jotun sets clear and ambitious goals to reduce the total carbon footprint by 50 per cent and achieve 70 per cent of the company's energy needs from renewable sources by 2030.

2022: Jotun commits to increasing female representation in managerial positions to 30 per cent worldwide and to 40 per cent at Jotun's headquarters by 2030.

2022: Jotun launches Majestic Sense, a premium low-odour interior paint in South East Asia. Majestic Sense includes Clean Air Technology, an independently tested innovation which can neutralise more than 90 per cent of formaldehyde emissions. Majestic Sense has been listed as a “Sensitive Choice®” product by the National Asthma Council Australia.

A winning formula

In a year characterised by market uncertainties, Jotun's strong performance is a credit to the quality of the organisation and the company's history of timely investments in people and assets.

Supply chain disruptions caused by the war in Ukraine, combined with markets still affected by the pandemic, caused high prices for transportation, energy and raw materials, which had a negative impact on Jotun's profits. Nevertheless, Jotun managed to record steady increases in earnings and sales volume, helping the company to achieve another year of profitable growth. The Board acknowledges the extraordinary efforts of Jotun's personnel, many of whom worked under challenging circumstances, for their contributions to another successful year.

Long-term investments

Jotun's decisive action to manage prices early in the year to help offset rising raw material costs and the skilful management of challenges in local markets played a critical role in Jotun's growth in 2022. However, the foundation of Jotun's success has been built over decades through timely investments in our workforce and production capacity. For example, Jotun's bold decision to build factories in emerging markets in the 1960s, 1970s and 1980s helped the company establish itself in some high-growth markets at an early stage. Today, Jotun is a leading regional player in South East Asia, the Middle East, Eastern Europe (Türkiye), Scandinavia and, in some segments, North East Asia. Likewise, Jotun's long-term investments in recruiting and competence

development have not only helped the company retain skilled workers but have also created a strong leadership pipeline.

This investment strategy continues today. Over the past five years, Jotun has financed projects to increase our Research & Development capabilities and production capacity, including three factories completed this year (Qatar, Pakistan and Bangladesh). The Board also approved a framework agreement with Emerson, a global provider of industrial automation software and technology, to standardise processes in Jotun's factories, worldwide. To attract and retain skilled personnel, Jotun has invested in innovative e-learning tools and introduced new policies that provide enhanced social benefits for employees.

Delivering sustainable growth

As a global company, Jotun remains sensitive to market trends and will take appropriate action to defend profitability. However, as a privately controlled company, Jotun has the luxury of taking a long-term perspective. The Board recognises that decisions taken today may not pay off immediately, but remains confident that the company's core strategy.



Jotun has embarked on an ambitious sustainability journey during which we will evaluate the value chain, up and down, in search of opportunities to improve our impact on the environment and the societies in which we operate.

CHAIRMAN OF THE BOARD

Odd Gleditsch d.y.



Board of Directors, from left: Jannicke Nilsson, Per Kristian Aagaard, Terje Andersen, Odd Gleditsch d.y. (Chairman), Nicolai A. Eger, Camilla Hagen Sørli, Bjørg Engevik Nilsen and Einar Abrahamsen.

Directors' report

In 2022, Jotun posted record sales and earnings, despite shocks to the global economy. The company's strong performance in a year characterised by rising inflation, high raw materials prices and increased costs related to the transportation and production of paints and coatings is a credit to Jotun's ability to react quickly to changing circumstances. While the war in Ukraine forced the sale of Jotun's company in Russia, The Board notes that the company celebrated the opening of three new factories (Qatar, Pakistan, Bangladesh) and R&D centre in Dubai. The Board remains committed to Jotun's long-term strategy and will continue to evaluate further investments in support of Jotun's growth ambitions.

1. MAIN ACTIVITIES

Jotun's business activities include the development, production, marketing and sale of paints and coatings systems and related products and services for the treatment, protection and beautification of surfaces.

Jotun is a global company made up of 67 companies in 46 countries, including 40 production facilities. The company extends its reach to other countries through a network of subsidiaries, joint ventures, associated companies, sales offices and distributors. The parent company, Jotun A/S, is headquartered in Sandefjord, Norway. Of the Group's operating revenue, approximately 10 per cent is related to its activities in Norway, while 90 per cent is related to the rest of the global network.

Jotun's business is organised into six regions: West Europe and Scandinavia (WESCA), East Europe and Central Asia (EECA), Middle East, India and Africa (MEIA), North East Asia (NEA), South East Asia and Pacific (SEAP) and Americas (AM).

Jotun's product and service offerings are organised into two units: Decorative Paints and Performance Coatings.

Decorative Paints

Jotun supplies interior and exterior decorative paints to commercial real estate projects, public infrastructure projects (such as airports, stadiums, hospitals, housing developments, etc.) and homeowners, either directly or indirectly through the company's global network of dealers.

Performance Coatings

Jotun is the market leader in *marine coatings*, delivering high performance hull performance solutions, and high quality coatings for newbuilds, drydockings, onboard maintenance, cargo tanks and cargo holds to the global shipping industry. Jotun also supplies premium coatings to mega yachts and leisure yachts.

Jotun is a leading supplier of high quality *protective coatings* for on- and offshore oil and gas facilities, power generation, renewable energy and infrastructure projects, including intumescent coatings, topcoats, high temperature coatings and state-of-the-art, proven anticorrosion protection products.

Jotun Powder Coatings is a leading supplier of powder coatings to companies active in industries related to building components, general industries, pipelines, appliances and furniture.

2. REVIEW OF THE ANNUAL ACCOUNTS

In 2022, the Jotun Group recorded total operating revenue of NOK 27 858 million, which is an increase of 22 per cent compared to 2021 (NOK 22 809 million). Excluding positive currency translation effects, mainly due to a weaker Norwegian krone, underlying revenue growth was 21 per cent.

While Jotun achieved record sales and earnings, the war in Ukraine, combined with the lingering effects of the pandemic, kept transportation

costs and raw material prices high, impacting Jotun's gross margins. Nevertheless, Jotun recorded strong sales growth in the Decorative Paints segment and the Marine and Protective Coatings segments. Earnings in the Powder Coatings segment did not meet expectations, but the segment did record positive sales growth despite the closure of Jotun's business in Russia, previously an important market for Jotun.

Profits

The Group achieved an operating profit of NOK 3 737 million in 2022 compared to NOK 3 138 million in 2021. Growth in operating profits were supported by higher sales volume, price increases and measures to control operating costs.

Net financial costs increased by NOK 298 million to NOK 546 million, mainly driven by higher interest costs and currency losses. This resulted in a profit before tax of NOK 3 191 compared to NOK 2 890 million in 2021. Jotun's activities are subject to ordinary company tax in the countries in which the Group operates, and income tax amounted to NOK 1 024 million in 2022. This led to a profit for the year of NOK 2 167 million compared to NOK 2 111 million in 2021.

The parent company, Jotun A/S, achieved a total profit for the year of NOK 1 702 million in 2022, compared to NOK 1 241 million in 2021.

Allocation of profit for the year:

Jotun A/S posted a profit for the year of NOK 1 702 million.

The Board of Directors proposes the following allocation:

Proposed dividend	NOK 855 million
Transfer to equity	NOK 847 million

Financial position, capital structure and risk

Net cash flow from operating activities decreased by NOK 126 million to NOK 1 842 million, as higher earnings were offset by a strong increase in

working capital. The growth in operating working capital is primarily due to a significant increase in customer receivables, driven by the Group's strong sales growth. In addition, high raw material prices led to an increase in inventory values, which also contributed to the rise in working capital.

At year-end, the Group had a positive cash position of NOK 3 312 million compared to NOK 3 388 million as of 31 December 2021.

The Group continued to invest in production capacity and R&D facilities in 2022, with total investments amounting to NOK 1 280 million compared to NOK 1 363 million in 2021. Investments have mainly been related to investments in new production facilities in Egypt and Indonesia, construction of a new regional headquarter and R&D centre in Dubai and facility upgrades in Norway. In 2022, Jotun opened new factories in Qatar, Pakistan and Bangladesh.

The net interest-bearing debt for the Group was NOK 1 690 million as of 31 December 2022, compared to NOK 1 807 million as of 31 December 2021. The decrease in net interest-bearing debt is primarily driven by a modest decrease in external debt. At year-end, Jotun A/S had NOK 1 900 million in outstanding bonds, of which NOK 600 million was short-term. In addition, Jotun A/S had NOK 272 million in bank debt outstanding, of which NOK 181 million was short-term. External borrowing in the subsidiaries is primarily short-term and through local banks.

Jotun A/S has NOK 1 915 million in long-term credit lines and NOK 600 million in short-term credit lines. This committed funding serves as a strategic reserve for financing of the Group as well as a backstop for short-term certificate loans. At year-end, these credit lines were unused.

The Group's equity ratio was 55 per cent at the end of the year compared to 53 per cent in 2021. The Group is in a sound financial position.

In its regular business operations, Jotun is exposed to financial risks relating to customer credit and fluctuations in raw material prices, currency exchange rates, and interest rates. Procedures and guidelines for managing these risks are established in the Jotun's Treasury Policy. The Group primarily manages financial risks through their normal operations. For example, Jotun can increase prices, to compensate for higher raw material costs and utilise credit management systems to reduce credit risk.

In addition, Jotun A/S hedges currency risk related to net cash flows in foreign currencies using forward contracts, options, and foreign currency loans. Currency risk related to the parent company's net investments in subsidiaries, associates, and joint ventures, is generally not hedged. Jotun's procedures and measures are considered satisfactory in relation to the Group's exposure to financial risks.

In accordance with section 3-3a of the Norwegian Accounting Act, the Board confirms that the Group fulfils the requirements necessary to operate as a going concern, and that the 2022 financial statements have been prepared on the basis of this assumption.

3. THE MARKETS

Decorative Paints

Jotun achieved good sales growth and profitability in the Decorative Paints segment in 2022, driven by an especially strong performance in the Middle East and South East Asia. Jotun also performed well in Türkiye and gained market share in the small but profitable premium market segment in China. In Europe and Scandinavia, the conflict in Ukraine contributed to rising inflation and supply chain disruptions, impacting consumer confidence and slowing growth in the project market.

In 2022, Jotun celebrated the installation of its 10 000th Jotun Multicolor machine, which took place in a shop in Hanoi, Vietnam. While Jotun will continue to expand its distribution network in all markets, the company is also focused on upgrading existing shops to create a better shopping experience for homeowners. Jotun also worked to provide enhanced support for dealers through such initiatives as the Jotun Dealer Profitability Programme and the Jotun Way, a training programme for shop staff.

Jotun's regional R&D centres continue to play an important role in Jotun's success in all regions. For example, Jotun launched two premium interior paints in the Middle East and South East Asia. Both are matte paints that are very low odour, easy to clean and help purifying indoor air qualities, but also include features engineered to meet local demand and climate conditions. As in years past, these product launches were supported by the launch of the Global Colour Card Collection, an annual event that helps to position Jotun as a global trendsetter in colour design.

Protective Coatings

Following a pause in industrial development in many regions last year, high-profile maintenance and construction activity resumed in 2022, resulting in double-digit sales growth for Jotun Protective Coatings. Jotun achieved excellent results in Scandinavia, West Europe and the Middle East, and performed well in South East Asia and North East Asia. The company was also encouraged by positive results derived from its global distribution network, which now exceeds 1 000 dealers worldwide.

Jotun's ability to provide quality products, valuable specification support and excellent technical service has helped the company become a preferred supplier to a number of highly complex, large-scale infrastructure, oil and gas and energy projects. At the same time, demand for Jotun's growing portfolio of specialised products that help to manage fire risk, avoid negative environmental impacts or potential health risks to applicators, has put the company in a strong position to compete for high-profile projects.

Jotun recognises that growing regulatory pressure on project owners and industry to decarbonise is likely to play a larger role in the company's offering going forward. For example, growing investments in renewable energy, notably wind energy, has created fresh opportunities for Jotun. With raw material prices expected to ease in 2023, growth in this segment is expected to accelerate in the years ahead.

Marine Coatings

Following a period of uncertainty related to the pandemic over the past three years, the shipping industry made a strong recovery, driven by rising global trade volumes and high freight rates. At the same time, increasingly strict global and regional environmental regulations encouraged owners and shipmanagers to invest in high-performance hull coatings to reduce emissions.

Jotun is in a strong position to benefit from these trends. In addition to launching innovative products, Jotun continued to invest in and develop data-driven services based on the company's extensive database on hull performance. For example, Jotun launched HullKeeper, a service that helps customers improve performance through hull monitoring, fouling risk alerts, inspections and advisory services. Other data-driven services include Jotun Hull Performance Solutions (HPS), which helps owners reduce

and verify both fuel costs and greenhouse gas emissions; Jotun Voyager, a decision support tool helping customers select the right hull coatings for individual trades and Jotun Hull Skating Solutions, a system that utilises advanced robotics (HullSkater) to achieve proactive hull cleaning.

Profitability in the Marine Coatings segment was negatively impacted by high raw materials prices, costs related supply chain disruption, and the closure of Jotun's operations in Russia, where Jotun was a market leader. However, Jotun's continued success in the newbuilding, drydock and seastock markets helped achieve good results, especially in China, South Korea, West Europe and Scandinavia.

Powder Coatings

Due to a series of external events, results for Jotun Powder Coatings fell short of expectations in 2022. The closure of Jotun's business in Russia contributed to declining volumes, while high raw materials prices, especially for epoxies and polyester resins, impacted profitability. While Jotun moved quickly to implement price increases to support the business, other macro-economic factors, such as increased energy and transportation costs, rising inflation and interest rates and the lingering effects of the coronavirus pandemic in some markets conspired to slow growth. Nevertheless, Jotun increased sales in key markets notably in India, Türkiye and China.

Jotun remains committed to its long-term strategy, based on premium products, excellent technical service and a focus on innovation, especially within low-cure metallic solutions. In addition to launching two premium products for building components, Jotun's product offering for Electric Vehicle (EV) battery packages and other components helped Jotun increase sales in China.

In Norway, Jotun completed construction of an industrial powder coatings line to develop and test low-cure powder coatings in cooperation with customers. Advances in low-cure solutions will enable customers to save on energy costs, increase efficiency and allow them to protect and beautify different substrates, including natural and engineered wood.

4. RESEARCH AND DEVELOPMENT

Headquartered in Sandefjord, Norway, Jotun's R&D function includes a global network of regional laboratories in the UK, Türkiye Malaysia, Thailand, Dubai, India, South Korea, China and USA. These laboratories focus on regional product development, adapting or customising existing products, the testing of raw materials, quality assurance, and providing claims and verification services when required.

Jotun's state-of-the art R&D centre in Sandefjord, Norway, is made up of offices and workstations for up to 350 chemists and support staff. The construction of a new R&D centre in Dubai was completed in 2022, and the project for building a new regional R&D centre in Malaysia will start up in 2023.

Over the past five years, Jotun chemists have increasingly focused on meeting growing demand for healthier, more environmentally responsible paints and coatings, engineered to meet new or pending regulations. For example, Jotun has developed a new water-based, solvent-free system for windmill blades, including fillers, primers, topcoats, and a new leading-edge protection. Jotun has also developed the industry's first solvent-free steel primer to help shipyards comply with stricter limits on the use of VOCs. To help owners and real estate developers add value to buildings, Jotun has developed solvent-free steel protection products and ultra-low VOC interior paint systems, supported by the necessary documentation, to help them win points for "green building" certification.

By investing in facilities, personnel and new technologies, Jotun will be in a stronger position to support customers working to meet regulatory challenges and achieve their business objectives.

5. SUSTAINABILITY (ESG)

In 2020, Jotun formally declared its commitment to UN Sustainability Goals. Jotun's sustainability strategy sets clear targets to improve the company's environmental and social performance, supported by robust governance policies that are consistent with its core values (Loyalty, Care, Respect, Boldness). Jotun has classified sustainability into three categories: Environmental, Social and Governance (ESG).

6. ESG - ENVIRONMENTAL

Jotun's goal is to reduce the footprint of the company's operations and develop sustainable products and solutions that help customers both comply with regulations and achieve their environmental targets. Jotun's holistic approach seeks to minimise the environmental impact across the value chain, from sourcing raw materials and manufacturing, to distribution, and the use, reuse, and recycling of products and materials.

Jotun GreenSteps

Since 2010, Jotun GreenSteps has served as the company's environmental framework to track, document and improve Jotun's environmental performance. While mainly focusing on its own operations, Jotun GreenSteps now includes activities throughout the value chain, from supplier relationships (upstream) to customer relationships (downstream) – areas where Jotun can have its greatest impact.

"The Value Chain Model"

To implement Jotun's approach to environmental sustainability, Jotun has developed the "The Value Chain Model", a systematic framework that allows the company to understand and document the impact of products and solutions throughout the value chain and lifetime of the protected asset. The model covers selection of raw materials and product innovation (Input), impacts of Jotun production (Operations) and how Jotun products are used, applied, recycled and reused (Usage).

In 2022, Jotun included a new element in the The Value Chain Model; "avoided emissions", which refers to how the use of Jotun products impact customer emissions. For example, by offering antifoulings that reduce drag on a ship's hull or anticorrosive steel protection products that prolong the lifetime of an asset, Jotun can support customer efforts to reduce emissions related to fuel consumption or the production of replacement of steel. By documenting and sharing data on products and solutions that can contribute to avoid emissions, Jotun can support customers' sustainability goals while also reducing downstream impacts.

Documentation

To track performance, Jotun's Value Chain Model uses environmental data gathered from multiple sources and standardised tools used to measure and share information of environmental impacts of Jotun activities.

In addition to internal tracking tools, Jotun conducts Life Cycle Assessments (LCAs) to prepare Environmental Product Declarations (EPDs) that help Jotun and its customers to make decisions that influence environmental performance. Jotun's EPDs are independently verified by the Norwegian Institute for Sustainability Research (Norsus). By the end of 2022, Jotun had produced more than 350 EPDs. Jotun is also preparing extended EPDs, covering the whole value chain, including distribution, application, maintenance, end of life, and recycling potential.

Carbon footprint report

Since 2010, Jotun has collected data from its global operations to produce an annual carbon footprint report, which covers both direct and indirect emissions. The report uses standards established by the Greenhouse Gas Protocol Initiative, allowing Jotun to measure emissions related to Jotun's activities (scope 1, 2). With access to this standardised data, Jotun is in a better position to reduce its carbon emissions. In 2022, Jotun launched an initiative to establish a baseline and start building competence to measure scope 3 emissions.

INPUT: Materials, services and innovation

Jotun works to ensure that products are designed and documented in line with regulations and the company's sustainability goals. To improve performance, Jotun's Research and Development (R&D) works closely with the purchasing function during the product development process to source and use raw materials responsibly.

Jotun identifies and works to eliminate potentially hazardous chemicals found in Jotun products within the framework of the company's Chemical Policy, which is updated every year. Jotun's Chemical Policy ensures that use of certain chemicals and substances that may represent a risk to health and the environment are avoided or restricted. Further, Jotun push to select raw materials with reduced environmental footprint and continues to research the use of recycled or biobased raw materials.

OPERATIONS: Manufacturing and distribution

For more than a decade, Jotun has tracked carbon emissions, the use of solvents and waste in each of its 40 factories worldwide. Jotun has introduced a broad range of policies and systems to improve its performance over multiple categories.

Emissions from energy consumption represents Jotun's most consequential contribution to the company's carbon footprint. In 2022, Jotun set a target to reduce its carbon footprint from operations by 50 per cent to 2030, with the baseline established in 2017. To achieve this goal, Jotun has taken action to source more energy from renewable resources. For example, Jotun has invested in solar panels in Malaysia, Oman and Vietnam. Jotun is also seeking to reduce energy consumption through improved efficiencies. For example, in 2022, Jotun launched an initiative to reduce air compressor leakages, a significant contributor to Jotun's emissions. In 2023, Jotun will work to optimise water cooling processes.

Jotun has developed procedures and systems to ensure that sustainability becomes a natural part of all maintenance investments or newbuilding projects. These (and other) initiatives related to carbon emissions are implemented through Jotun's HSEQ Management System. The HSEQ Management System allows Jotun to set clear targets, communicate improvement initiatives and track results over time.

Transportation

External transportation suppliers play an important role in Jotun's supply chain logistics operations. To help lower emissions, all Jotun companies are encouraged to select sustainable and low-carbon suppliers, where available. For example, in 2022, Jotun Norway showcased the company's first electric truck, operated by Schenker.

Achieved results

In 2022, Jotun recorded emissions of 91 505 tons CO₂-equivalent, keeping the carbon footprint stable since 2021 despite a five per cent volume increase. The total electrical consumption in 2022 was 120 KWh per tonnes produced compared to 135 Kwh in 2021. This result is mainly due to increased use of renewable energy (24 per cent) and successful ongoing energy efficiency programmes in operations.

USAGE: Use, reuse and recycle

Jotun recognises how the company uses, reuses or recycles materials have a significant impact on its environmental performance. Many GreenSteps initiatives have been initiated to reduce, reuse and recycle waste, such as plastics, plastics and process water. For example, by purchasing raw materials in reusable Intermediate Bulk Containers (IBCs) or delivering raw materials into closed loop systems, Jotun can avoid packaging waste and the risk of spills.

Jotun works with customers and applicators to manage the efficient preparation of surfaces, application and maintenance, and provides information to consumers and professionals on how to properly handle and recycle waste. In 2022, Jotun Norway exercised its purchasing power to encourage suppliers to include "post-consumer" plastics in its decorative paint cans.

Waste generated per tonne produced was stable from 2021 to 2022, at 19.3 kg per tonne produced (19.4 in 2021).

7. ESG - SOCIAL

Jotun's approach to social issues is grounded in its corporate values (Loyalty, Care, Respect and Boldness) and the company's Business Principles. Internally, Jotun seeks to create a safe, diverse and inclusive workplace where people can thrive. Externally Jotun aims to make a positive impact through active engagement with customers, suppliers, and with global or local organisations and charitable groups in communities where it operates.

Investing in people

Jotun's ambition is to create healthy workplace environments, offer fair salaries and equal opportunities to all employee groups. This allows the company to meet existing and future business needs and helps the organisation attract, develop and retain skilled workers. In 2022, Jotun's workforce consisted of 10 043 employees.

HR Management

All Jotun employees have access to Jotun's Human Resources Management System (HRMS). The HRMS supports HR processes in all aspects of employee lifecycle, from recruitment and performance management to training, compensation and benefits. In 2022, Jotun launched the Job Catalogue, which consists of around 500 unique job profiles describing the purpose and responsibilities of every position in Jotun. This feature provides employees access to information on what is required for the different jobs so that they can more easily visualise and pursue their career path.

Diversity and Inclusion

Jotun recognises the importance of having a diverse and inclusive workforce. By building a culture of belonging and creating a welcoming workplace, Jotun can foster innovation and encourage collaboration. Jotun seeks to attract and develop talents across the organisation and respect and appreciate differences to create good working environments.

Jotun also seeks to attract top talents from diverse hiring pools. While Jotun recognises that managers face different challenges in local labour markets, all Jotun companies are required to make conscious efforts to ensure that their workforce mirrors the societies in which they operate. In 2022, Jotun committed to increasing female representation in managerial positions to 30 per cent worldwide (22 per cent 2022) and to 40 per cent (38 per cent 2022) at Jotun's headquarters by 2030.

All Jotun companies are required to report on diversity initiatives twice a year. By the end of next year, all Jotun managers will have received "Inclusive Hiring" training to achieve improved inclusive recruitment and promotion processes.

Tracking diversity

Jotun measures performance through the "Diversity and Inclusion Index" in the Employee Engagement Survey, where any discrepancies can be identified and corrected. The company measures gender balance, generational representation, and ethnic and cultural diversity, expressed by national representation.

Information about Jotun's Diversity and Inclusion initiative, status and progress, as well as a special report related to promoting equal opportunity and the prevention of discrimination in Jotun A/S (Norway), is found on <https://www.jotun.com/th-en/about-jotun/sustainability/social/diversity-in-action>.

Support for families

In 2022, Jotun launched the "Penguin CARE Programme", which provides Jotun employees improved access to family support. In addition to receiving benefits mandated by local law, new mothers will receive eight additional weeks of fully paid leave, paid for by Jotun, capped at a total of 24 weeks. The policy also entitles new fathers with a minimum of 10 fully paid working days of paternity leave. It is also an internal requirement

to establish multipurpose rooms, which provide a safe space for all employees to rest, including new mothers, who are also entitled to reduced working hours if returning to work while still nursing a child. The Penguin CARE Programme also entitles employees caring for sick, injured or elderly relatives a minimum of five fully paid days per year of caregiver leave.

Global mobility

Jotun's Global Mobility programmes allow Jotun to rotate and transfer employees safely, legally, and effectively between Jotun companies and countries. These programmes allow employees to gain cross-functional, cross-segment and cross-border experience. Mobility programmes include both short and long-term assignments and provide employees with the infrastructure, support and benefits, including support for the partners of employees on overseas assignments. In 2022, 175 employees were on short or long-term mobility assignments.

Learning and development of employees

Jotun has organised its approach to Learning and Development into three areas: "Jotun Academy", "People and Teams" and "Innovation and Technology". Jotun Academy is Jotun's primary learning platform, offering 43 offering training courses organised into 11 portfolios that touch on every aspect of Jotun's business. To accelerate the development employees and teams, Jotun introduced new learning platforms, leadership boosters, and leadership and team development workshops.

Jotun has invested in equipment and partnered with experts to develop new tools for training and employee development, such as gamified and VR training tools. Jotun is also constructing a fully equipped media studio to facilitate the production of more content, such as training films, webinars, podcasts, and virtual tutorials.

Health and Safety

The goal of Jotun's HSEQ strategy is to continuously improve safety and quality performance across the company's value chain, with a zero-tolerance approach to injuries, fires and spills.

To ensure HSEQ policies are uniformly applied and followed, Jotun relies on the HSEQ Management System, which provides a structure for the organisation to manage 15 elements related to health, safety, environment and product quality management. Jotun companies are required to track

and report on standardised KPIs and subject to periodic audits from trained Jotun personnel.

In 2022 Jotun continued the focus and training within fire risk assessments, fire detection, fire segregation and fire-fighting systems. Jotun qualified more instructors in all regions to build operator competence and risk awareness. These training efforts are supported by other programmes, such as safety walks, daily meetings, short safety videos and so-called "Toolbox Talks", where operators gather to ask questions and discuss safety issues.

Jotun has also increased investments in automation in many factories to help operators avoid workplace injuries.

"I Care" programme

Launched in 2014, the "I Care" programme is an internal campaign to raise HSEQ awareness. Each Jotun company runs three separate "I Care" projects every year. One project is developed by Group Technical, while each of the manufacturing sites launches the other two. In 2022, the Group initiated topic was fire safety.

The number of injuries resulting in an absence of one day or more per one million working hours (Lost Time Injury Rate LTIR) was 1.9 (1.4 in 2021), The LTIR for Jotun A/S was 0.0 in 2022 compared with 0.59 in 2021. Absence due to sickness for the Group in 2021 was 1.9 per cent, compared to 1.7 per cent in 2021. Absence due to sickness in Jotun A/S was 3.1 per cent in 2022 compared with 2.1 per cent in 2021.

Responsible purchasing

As a part of supplier evaluations, Jotun distributes the Supplier Integrity Declaration to vendors. Jotun's requirements to suppliers cover a broad range of topics including Human Rights, anti-corruption, child labour, the right to organise, diversity and inclusion, safe working environments, among others. For suppliers who fall short of Jotun standards but are willing to change, Jotun provides support to help them achieve compliance.

To track and verify compliance, Jotun conducts periodic audits and assessments. Some physical audits for packaging and raw materials suppliers are administered by trained Jotun personnel while others are conducted by trusted third party auditors.

Global commitment

By working closely with international partners, Jotun seeks to make a meaningful impact on the society, including organisations like the International Red Cross / Red Crescent Movement, Norwegian People's Aid, Bellona, UN Global Compact and Transparency International and UNICEF. In 2022, Jotun made significant donations through the Norwegian Red Cross to provide relief for flood victims in Pakistan and support of Ukrainians in conflict zones.

Local commitment

Jotun operates in many countries around the world where the needs in the local communities may differ. All companies are required to select, support and report on local Corporate Responsibility activities. Projects include support for schools, orphanages, and programmes that provide access to basic health services and education. For example, in 2022, Jotun provided support to the Karanba project, which serves disadvantaged children and young adults in Rio de Janeiro, Brazil.

Business ethics

As a responsible corporate citizen, Jotun puts ethical business conduct at the heart of its operations. Standing by Jotun values and business principles allows the company to sustain a robust and effective organisation in light of evolving markets and growing competition.

Jotun conducts business operations in line with the company values (Loyalty, Care, Respect and Boldness) in the interest of customers, suppliers, employees, shareholders, the environment, and society at large. Jotun's business principles cover the areas of ethics and integrity, community, fair trade, and free competition. They also define how the company treats employees and operates the business.

Anti-corruption, dilemma training

Jotun works actively against corruption. In addition to reputational damage to the Jotun brand, corruption and bribery are threats to economic development and contribute to poverty and the erosion of the rule of law. As a global company, Jotun acknowledges its responsibility to customers, suppliers, shareholders, employees and local communities to maintain its integrity and high ethical standards, as defined by Jotun values and Jotun Business Principles. Jotun's Anti-Corruption Policy outlines the basic requirements that Jotun employees are required to follow to avoid corrupt

practices in connection with their company business activities.

Certain employees, including sales teams, purchasing staff and company management, face greater risk of exposure to potentially corrupt scenarios. They receive tailored dilemma training. To reinforce training for all employees, Jotun launched a digital anti-corruption gamified training tool in 2022.

Whistle blowing

Jotun's "whistle-blowing" channel, available to both internal and external stakeholders, violations of Jotun's business principles or other concerns are reported, logged, investigated and resolved. All reports are handled confidentially, and whistle-blowers are treated with respect and protected. Jotun encourages individuals to report on violations of Jotun's Business Principles, laws or regulations.

Human Rights

Jotun supports international efforts, standards, declarations, and collaborations aimed at creating fair, proper and healthy business environments. Jotun's Human Rights policy is aligned with the United Nations Guiding Principles on Human Rights and the International Labour Organisation (ILO) Declaration on Fundamental Principles and Rights at Work. The company adheres to the United Nations Global Compact (UNGCC) to contribute to the goal of creating a sustainable and inclusive global economy.

8. ESG - GOVERNANCE

Jotun's Business Principles and values (Loyalty, Care, Respect and Boldness) provide the bedrock for the company's governance framework. These are supported by corporate, regional and divisional bodies alongside supporting documentation, policies and leadership training, and are anchored all the way from the the top of the organisation. Guidance and training, alongside control, contribute to a compliance development based on understanding and ownership.

Governance bodies

The hierarchy of Jotun's governance structure is as follows: The Board of Directors, Jotun Group Management and regional and local management,

with the support of staff functions on all levels. Group policies are described in a hierarchy of steering documents and are the source of all local policies. The steering documents are open to view by all employees in the Jotun Management System, which is reviewed and updated every six months.

Compliance

Jotun has extensive compliance programmes in place that pertain to all relevant business functions. This ensures that all Jotun companies are in accord with Group policies. For example, all Jotun companies must submit HSEQ performance reports for evaluation by their respective Boards. The Board is informed of the HSEQ compliance status of each company once a year.

Reporting

Jotun's extensive internal reporting systems, as well as assessments, audits and reviews, ensure the company is performing as expected. Relevant departments update these systems on an ongoing basis as new policies are instituted. For example, all Jotun companies are subject to periodic Business Reviews for which they must provide sales figures and market forecasts, as well as data pertaining to environmental impacts, competence development KPIs, HSEQ initiatives and sustainability activities. Once a year, the Board is updated on compliance status, including whistleblowing cases.

Jotun is also required to comply with the Norwegian Transparency Act, introduced in 2022. Jotun has taken steps to align its business with new requirements, including updating Jotun's Human Rights Policy, integrating due diligence requirements into existing internal and external procedures, and established a channel for requests for information on Human Rights, <https://www.jotun.com/th-en/about-jotun/sustainability/social>. Jotun will publish a Human Rights report at the same site by June 30th, 2023.

Certifications

Compliance is validated through certification by recognised international standards, such as Quality Management (ISO 9001), Environmental Management (ISO 14001) and Occupational Health and Safety (ISO 45001).

Directors and Officers liability insurance

Jotun has established adequate directors' and officers' liability insurance.

9. FUTURE PROSPECTS

While the Board was encouraged by easing raw materials prices in the second half of 2022, prices remain high. At the same time, the war in Ukraine, lingering effects of the pandemic (notably in China), ongoing supply chain disruptions and high transportation costs are likely to impact sales and profitability going forward. Nevertheless, based on the company's ability to manage shocks to the global economy over the last three years, the Board is confident Jotun will continue to grow.

In the Marine Coatings segment, newbuilding orders are expected to rise, while growing pressure on owners and shipmanagers to manage emissions regulations will create more demand for Jotun's premium hull coatings products and related services. In the Protective Coatings

segment, demand for Jotun's anti-corrosive coatings and fire protection products is likely to increase, driven by construction and maintenance of oil, gas and renewable energy facilities to meet the needs of a growing world population.

In the Powder Coatings segment, rising production costs may impact volumes in some markets, while in others, high inflation may slow demand for consumer goods, such as furniture and appliances. However, thanks to Jotun's strong portfolio of premium products and continued investments in pioneering solutions, the Board has confidence the segment will rebound after a difficult year.

While sales in the Decorative Paints segment may be impacted by consumer sensitivity to inflation and a slowdown in the project market in

some countries, the Board notes that Jotun has enjoyed uninterrupted growth in this segment for more than two decades. By continuing to drive innovation, supporting Jotun dealers, and developing effective marketing strategies for both the consumer and project markets, Jotun is confident the growth trend in Decorative Paints segment will continue in the years to come.

Finally, the Board recognises that growing pressure on customers in all segments to reduce their environmental impacts represents a strong market opportunity for Jotun. By improving the company's performance and working with suppliers and customers to help them achieve their own sustainability goals, Jotun is in a strong position to not only contribute to a more sustainable world but continue to pursue its organic growth strategy.

Sandefjord, Norway, 14 February 2023
The Board of Directors
Jotun A/S

Odd Gleditsch d.y.
Chairman

Einar Abrahamsen

Bjørg Engevik Nilsen

Terje Andersen

Jannicke Nilsson

Nicolai A. Eger

Camilla Hagen Sørli

Per Kristian Aagaard

Morten Fon
President & CEO

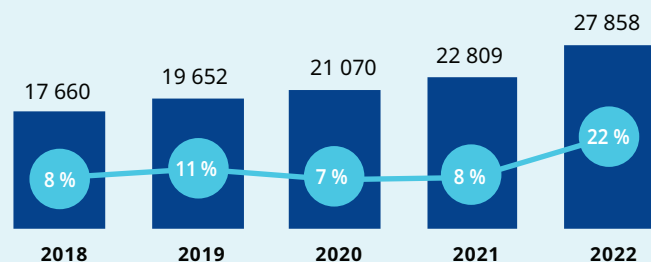
CONSOLIDATED INCOME STATEMENT

(NOK million)	Note	2022	2021
Operating revenue	2.1	27 858	22 809
Share of profit from associates and joint ventures	5.5	729	496
Cost of goods sold	2.1	-15 941	-12 480
Payroll expenses	2.2	-3 686	-3 389
Other operating expenses	2.3	-4 237	-3 421
Depreciation, amortisation and impairment	3.2, 3.3	-986	-876
Operating profit		3 737	3 138
Net financial items	4.3	-546	-248
Profit before tax		3 191	2 890
Income tax expense	5.1	-1 024	-779
Profit for the year		2 167	2 111
Profit for the year attributable to:			
Equity holders of the parent company		2 056	1 998
Non-controlling interests		111	113
Total		2 167	2 111

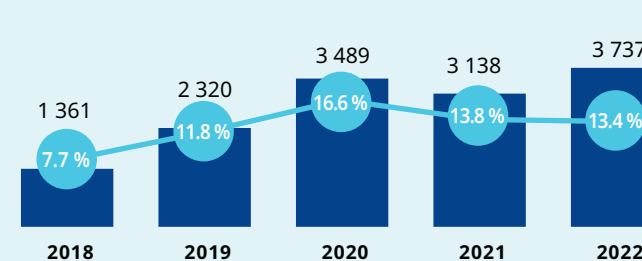
CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

(NOK million)	Note	2022	2021
Profit for the year		2 167	2 111
Other comprehensive income not to be reclassified to profit or loss in subsequent periods:			
Actuarial gain/loss (-) on defined benefit pension plans (net of tax)	5.2	28	-8
Other comprehensive income to be reclassified to profit or loss in subsequent periods:			
Gain/loss (-) on hedge of net investments in foreign operations (net of tax)		54	15
Hyperinflation adjustment for the year (and at 1 January)	5.10	319	-
Currency translation differences in foreign operations		274	-90
Other comprehensive income for the year, net of tax		674	-83
Total comprehensive income for the year		2 842	2 028
Total comprehensive income attributable to:			
Equity holders of the parent company		2 766	1 913
Non-controlling interests		76	115
Total		2 842	2 028

■ Operating revenue (NOK million)
● Revenue growth (in %)



■ Operating profit (NOK million)
● Operating margin (in %)



CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(NOK million)	Note	31.12.2022	31.12.2021
ASSETS			
Non-current assets			
Deferred tax assets	5.1	410	386
Other intangible assets	3.2	831	765
Property, plant and equipment	3.3, 5.4	8 144	7 612
Investments in associates and joint ventures	5.5	1 674	1 419
Share investments	5.9	6	9
Other non-current financial receivables	4.1, 5.9	85	67
Total non-current assets		11 151	10 257
Current assets			
Inventories	3.4	4 821	4 034
Trade and other receivables	3.5, 5.9	7 071	5 753
Cash and cash equivalents	4.2, 5.9	3 312	3 388
Total current assets		15 204	13 175
Total assets		26 355	23 432

(NOK million)	Note	31.12.2022	31.12.2021
EQUITY AND LIABILITIES			
Equity			
Share capital	5.8	103	103
Other equity		14 010	12 014
Non-controlling interests		380	352
Total equity		14 493	12 468
Non-current liabilities			
Pension liabilities	5.2	251	296
Deferred tax liabilities	5.1	107	73
Provisions	3.7	125	188
Interest-bearing debt	4.1, 5.9	2 292	2 995
Other non-current liabilities		22	15
Total non-current liabilities		2 797	3 567
Current liabilities			
Interest-bearing debt	4.1	2 796	2 266
Trade payables	5.9	3 489	2 926
Tax payable	5.1	397	227
Other current liabilities	3.6, 3.7, 5.9	2 383	1 979
Total current liabilities		9 065	7 398
Total liabilities		11 862	10 964
Total equity and liabilities		26 355	23 432

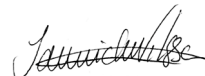
Sandefjord, Norway, 14 February 2023
The Board of Directors
Jotun A/S


Odd Gleditsch d.y.
Chairman


Einar Abrahamsen


Bjørg Engevik Nilsen


Terje Andersen


Jannicke Nilsson


Nicolai A. Eger

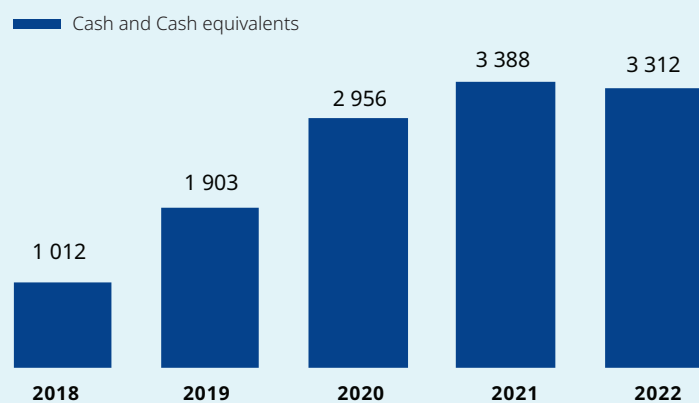

Camilla Hagen Sørli


Per Kristian Aagaard


Morten Fon
President & CEO

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

EQUITY HOLDERS OF THE PARENT COMPANY							
(NOK million)	Note	Share capital	Other equity	Translation differences	Total	Non-controlling interests	Total equity
Equity as of 1 January 2021		103	9 989	710	10 802	326	11 128
Dividends	5.8		-599		-599	-93	-691
Profit for the year			1 998		1 998	113	2 111
Other comprehensive income			7	-92	-85	2	-83
Share capital increase			-	-	-	4	4
Equity as of 31 December 2021		103	11 396	618	12 116	352	12 468
Dividends	5.8		-770		-770	-70	-840
Profit for the year			2 056		2 056	111	2 167
Other comprehensive income			400	310	710	-36	674
Share capital increase			-	-	-	23	23
Equity as of 31 December 2022		103	13 083	927	14 113	380	14 493



CONSOLIDATED STATEMENT OF CASH FLOWS

(NOK million)	Note	2022	2021
Cash flow from operating activities			
Operating profit		3 737	3 138
Adjustments to reconcile operating profit to net cash flows:			
Share of profit from associates and joint ventures	2.2, 5.5	-729	-496
Dividend paid from associates and joint ventures	5.5	600	727
Depreciation, amortisation and impairment	3.2, 3.3	986	876
Change in accruals, provisions and other		154	152
Working capital adjustments:			
Change in trade and other receivables		-1 318	-774
Change in trade payables		564	591
Change in inventories		-787	-1 156
Cash generated from operating activities		3 207	3 059
Interest received	4.3	45	21
Interest paid	4.3	-397	-168
Other financial items		-162	-128
Income tax payments		-885	-816
Net cash flow from operating activities		1 809	1 968
Cash flow from investing activities			
Proceeds from sale of property, plant and equipment		441	80
Purchase of property, plant and equipment	3.3	-1 161	-1 260
Purchase of intangible assets	3.2	-119	-103
Net cash flow from investing activities		-839	-1 283
Cash flow from financing activities			
Share capital increase in non-controlling interests		23	4
Proceeds from borrowings		1 030	2 284
Repayment of borrowings		-1 321	-1 672
Payment of principal portion of lease liabilities		-149	-141
Dividend paid to equity holders of the parent company	5.8	-770	-599
Dividend paid to non-controlling interests		-70	-93
Net cash flow from financing activities		-1 257	-217
Net increase / decrease (-) in cash and cash equivalents		-287	469
Cash and cash equivalents as of 1 January	4.2	3 388	2 956
Net currency translation effect		48	-37
Inflation effect on cash	5.10	164	-
Cash and cash equivalents as of 31 December	4.2	3 312	3 388

Notes for the Group

The notes are grouped into five sections and contain relevant financial information as well as a description of the accounting policies applied for the respective accounts included in the individual note.

01

Basis of Preparation

1.1	Accounting policies	20
1.2	New accounting policies	20
1.3	Estimates and judgements	20
1.4	Events after the balance sheet date	20

02

Results for the Year

2.1	Operating revenue	22
2.2	Payroll expenses	23
2.3	Other operating expenses	23

03

Invested Capital and Working Capital Items

3.1	Overview	26
3.2	Intangible assets	27
3.3	Property, plant and equipment	28
3.4	Inventories	30
3.5	Trade and other receivables	30
3.6	Other current liabilities	31
3.7	Provisions	31
3.8	Contingent liabilities	32
3.9	Contractual obligations and guarantees	32

04

Capital Structure and Financial Items

4.1	Interest-bearing debt	34
4.2	Cash and cash equivalents	35
4.3	Net financial items	35
4.4	Financial risk management	36

05

Other Disclosures

5.1	Taxation	38
5.2	Pensions and other long-term employee benefits	40
5.3	Remunerations	41
5.4	Leases	42
5.5	Associates and joint ventures	44
5.6	Related parties	45
5.7	Subsidiaries	45
5.8	Share capital and shareholder information	46
5.9	Details of financial assets and liabilities	47
5.10	Hyperinflation accounting	49
5.11	Alternative performance measures	50

BASIS OF PREPARATION

Jotun A/S is a limited liability company incorporated in Norway. The Group's headquarter is in Sandefjord, Norway, and the Group including associates and joint ventures employs around 10 000 people in 46 countries.

The Group consists of the parent company Jotun A/S and its subsidiaries. The consolidated financial statements consist of the Group as well as the Group's net interests in associates and joint ventures.

1.1 ACCOUNTING POLICIES

Accounting policies, estimates and judgements are incorporated into the individual notes with the exception of general information described in this section.

The consolidated financial statements are prepared based on the historical cost principle, except for financial assets and liabilities which are recognised at fair value.

The consolidated financial statements have been prepared on the basis of the going concern assumption.

Statement of compliance

The Group's consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and interpretations as adopted by the European Union (EU), as well as Norwegian disclosure requirements that follow from the Norwegian Accounting Act.

Debt and equity instruments in the Group are not traded in a public market. Consequently, operating segment reporting according to IFRS 8 does not apply for the Group.

Basis for consolidation

The Group's consolidated financial statements comprise Jotun A/S and companies in which Jotun A/S has a controlling interest. The financial statements of subsidiaries are fully consolidated from the date that control commences until the date that control ceases.

The financial statements of the subsidiaries are prepared for the same reporting period as Jotun A/S. All intercompany balances, income and expenses and cash flows relating to transactions between members of the Group are eliminated in full.

Interests in associates and joint ventures

The Group has interests in associates and joint ventures. An associate is an entity in which the Group has significant, but not controlling

influence, with an ownership normally between 20 and 50 per cent. A joint venture is a jointly controlled entity, normally with a 50/50 ownership.

The Group's investments in associates and joint ventures are accounted for using the equity method. Under the equity method, the Group presents its share of the companies' results after tax on a separate line in the income statement. Share of equity is reported as investments in associates and joint ventures in the balance sheet.

The financial statements of associates and joint ventures are prepared for the same reporting period and based on the same accounting policies as for the Group.

Non-controlling interests

The non-controlling interests are presented separately in the consolidated financial statements representing the minority's share of equity and profit.

Foreign currency transactions

In the individual financial statements for each entity in the Group, transactions in foreign currency are initially recorded in the entity's functional currency based on exchange rates at the date of transaction. Monetary items in foreign currency are translated into functional currency using the exchange rate applicable at the balance sheet date. Non-monetary items in foreign currency are translated into functional currency using the exchange rate applicable at the transaction date.

Translation of foreign operations to NOK

The Group's presentation currency is Norwegian Krone (NOK). This is also Jotun A/S' functional currency. Each entity in the Group determines its own functional currency, and the majority of financial statements are denominated in other currencies than NOK.

Assets and liabilities in entities with other functional currencies than NOK are translated into NOK using the exchange rate applicable at the balance sheet date. Their income statements are translated monthly at the average exchange rate for the month. Exchange rate differences are recognised in other comprehensive income. Income statements in hyperinflation economies are, however, translated at the exchange rate as of the balance sheet date.

Financial risk management

Jotun A/S uses foreign currency options and forward currency contracts to ensure predictability in the short to medium term cash flows.

Hedge accounting in the Group is limited to hedge of net investment. Jotun A/S finances the majority of its subsidiaries with intercompany loans in local currencies. Intercompany loans for which settlement is neither

planned nor likely to occur in the foreseeable future are accounted for as part of the net investment in foreign operations. In addition, a USD loan and a rolling currency swap serve as a hedge of net investments in foreign operations for which gains or losses related to the effective portion of the hedge are recognised in other comprehensive income.

1.2 NEW ACCOUNTING POLICIES

No new IFRS standards, amendments or interpretations have been issued that have a significant impact on the consolidated financial statements for the Group.

1.3 ESTIMATES AND JUDGEMENTS

In preparing the consolidated financial statements, Management makes various accounting estimates and assumptions that form the basis of the presentation, recognition and measurement of Jotun's assets and liabilities.

Determining the carrying amounts of some assets and liabilities requires estimates and assumptions concerning future events. Estimates and assumptions are based on historical experience and other factors, which Management assesses to be reasonable, but which by their nature involve uncertainty and unpredictability. These assumptions may have to be revised as unexpected events or circumstances may occur.

The areas that involve a high degree of judgement and are material to the financial statements are described in more detail in the relevant notes.

1.4 EVENTS AFTER THE BALANCE SHEET DATE

New information regarding the Group's financial position at the end of the reporting period and that becomes known after the reporting period, is recorded in the annual accounts. Events after the reporting period that do not affect the Group's financial position at the end of the reporting period, but which will affect the Group's financial position in the future, are disclosed if significant.

No events have taken place after the balance sheet date that would have affected the financial statements, or any assessments carried out.

Section 02

This section includes notes related to the consolidated income statement.



Results for the Year

Jotun achieved record sales and earnings in 2022, despite the many challenges imposed by the war in Ukraine, high raw material prices, the coronavirus pandemic, rising interest rates and inflation and the energy crisis in Europe.

The increase in operating revenue is driven by growth in all segments. Growth was particularly strong in Marine Coatings driven by the resurgence of newbuilding activity and a strong maintenance market. Protective Coatings also delivered good sales growth, while in Decorative Paints, strong growth the Middle East and South East Asia more than offset lower sales in Scandinavia. In Powder Coatings, sales grew more modestly driven by higher average selling prices, while volume dropped.

Operating profit increased by 19 per cent in 2022 compared to last year. The improvement is driven by price increases, volume growth, and good cost control.

27 858

Operating revenue

(NOK million)

2021: 22 809

3 737

Operating profit

(NOK million)

2021: 3 138

13.4 %

Operating margin

2021: 13.8 %

2.1 OPERATING REVENUE

Total operating revenue consists of revenue from the sale of paints and coatings, classified as revenue from contracts with customers, as well as other revenue, which includes royalty income from associates, joint ventures and other external partners, miscellaneous grants and refunds, and profit from sale of fixed assets.

(NOK million)	2022	2021
Revenue from contracts with customers	25 891	21 423
Revenue from contracts with customers - associates and joint ventures	1 294	899
Total revenue from contracts with customers	27 185	22 321
Other revenue	249	171
Other revenue from associates and joint ventures	425	316
Total operating revenue	27 858	22 809

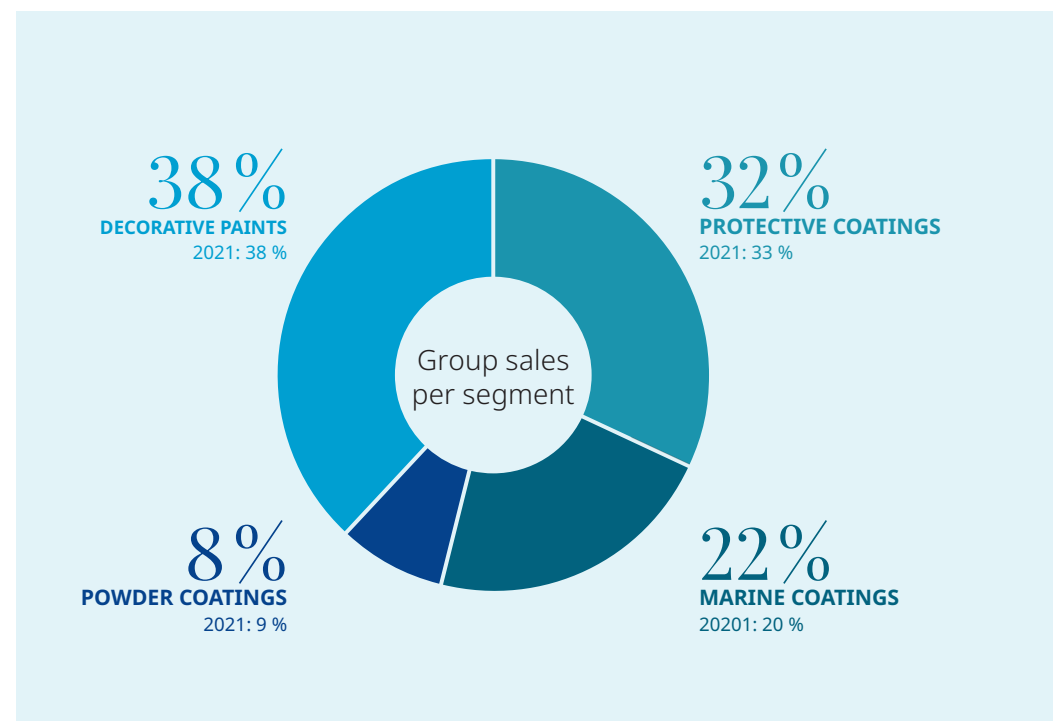
(NOK million)	2022	2021
South East Asia and Pacific	7 177	5 371
North East Asia	4 817	4 140
Middle East, India and Africa	4 929	3 654
West Europe and Scandinavia	6 746	6 083
East Europe and Central Asia	2 682	2 440
Americas	833	632
Total revenue from contracts with customers	27 185	22 321

(NOK million)	2022	2021
Decorative	10 246	8 389
Protective	8 835	7 344
Marine	5 908	4 538
Powder	2 195	2 050
Total revenue from contracts with customers	27 185	22 321
Cost of Goods Sold	15 941	12 480
Gross Profit	11 244	9 842

Cost of goods sold comprises raw materials and packaging materials. The five largest raw materials categories account for more than 50 per cent of total cost of goods sold. These categories are titanium dioxide, emulsions, epoxy resins, additives and metals. Cost of conversion is reported as part of manufacturing costs as described in Note 2.3.

Payment terms are based on agreements and local business practices and are in general in the range of 30 to 90 days.

In July 2022, Jotun sold its Russian company Jotun Paints LLC, with a gain of NOK 54 million recognised as Other revenue.



Accounting policy

Revenue from contracts with customers is recognised when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. Revenues are presented net of value added tax and discounts.

Variable considerations such as rebates, bonuses, discounts and payments to customers, are accrued for when performance obligations are met and related revenue is recognised. Variable considerations are only recognised when it is highly probable that they will not be subject to significant reversal.

The Group does not have any contracts where the period between the transfer of the goods to the customer and payment by the customer exceeds one year. Consequently, the Group does not adjust transaction prices for the time value of money.

2.2 PAYROLL EXPENSES

Payroll expenses are the total disbursements relating to remuneration of personnel employed by the Group. These expenses comprise direct salaries and holiday pay, bonuses, pension costs and public taxes/charges relating to the employment of personnel.

(NOK million)	2022	2021
Wages including bonuses	2 957	2 718
Social costs	387	366
Pension costs, ref. Note 5.2	176	192
Other personnel costs	165	113
Total	3 686	3 389
Average full-time equivalents employees	7 396	7 444

The Group has a system of annual bonuses that applies to senior management and is limited to a maximum of 20 per cent of annual basic salary. Further, all members of Group Management, including the President & CEO, are part of an annual profit-dependent bonus system limited upwards to 50 per cent of annual basic salary.

The Group's pension plans are primarily defined contribution plans. For further information see Note 5.2.

For further information regarding remuneration to the President & CEO and Board of Directors see Note 5.3.

2.3 OTHER OPERATING EXPENSES

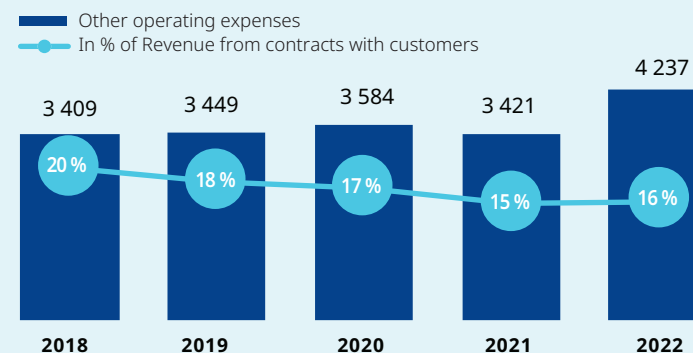
Other operating expenses comprise all operating expenses that are not related to cost of goods sold, payroll expenses and capital costs such as depreciation, amortisation and impairment. The main items of other operating expenses have been grouped in the table below.

(NOK million)	2022	2021
Manufacturing	547	464
Warehouse	248	217
Transportation	785	629
Sales and marketing	1 328	1 104
Research and Development	381	309
General and administrative	839	566
Other	109	132
Total	4 237	3 421

Manufacturing costs include change in cost of conversion related to finished goods.

Research and Development consists of costs from projects in a research phase and development costs related to cancelled projects. Total Research and Development costs including payroll expenses are NOK 658 million (2021: NOK 576 million) of which NOK 37 million has been capitalised as intangible assets specified in Note 3.2.

Other consists mainly of product liability claims, losses on accounts receivable and technical service. See Note 3.5 and 3.7 for further details.





Section 03

The notes in this section provide details of the assets and related liabilities that form the basis for the Group's activities.



Invested Capital and Working Capital Items

Operating working capital in per cent of sales increased during 2022. This is mainly explained by the strong sales growth and high raw material prices driving increases in customer receivables and inventory. With persistent focus on working capital, customer credit days have remained stable.

The increase in capital employed, beyond the rise in operating working capital, is driven by investments in new production facilities in Egypt, Qatar and Indonesia, construction of new regional headquarters and R&D facility in Dubai as well as facility upgrades in Norway.

28.7 %

Operating working capital / revenue

2021: 27.4 %

16 637

Capital employed

(NOK million)

2021: 14 482

1 280

Investments in intangible and fixed assets

(NOK million)

2021: 1 363

3.1 OVERVIEW

The table shows investments in working capital items and invested capital. Capital employed is the total of net working capital and invested capital, which is the basis for generation of operating profit before interest and tax (EBIT). Return on capital employed (ROCE) is the ratio of EBITA to capital employed, and is used to measure the Group's profitability and capital efficiency.

(NOK million)	Note	31.12.2022	31.12.2021	Change
Inventories	3.4	4 821	4 034	787
Accounts receivable	3.5	6 312	5 118	1 194
Trade payables	5.9	-3 489	-2 926	-564
Operating working capital		7 643	6 227	1 417
Bank drafts	3.5	128	118	10
Other receivables	3.5	630	516	114
Public charges and holiday pay	3.6	-332	-332	1
Other accrued expenses	3.6	-1 478	-1 139	-339
Current provisions	3.6, 3.7	-206	-206	-1
Other working capital		-1 257	-1 042	-215
Net working capital		6 386	5 185	1 202
Intangible assets	3.2	831	765	66
Property, plant and equipment	3.3	8 144	7 612	532
Investments in associates and joint ventures	5.5	1 674	1 419	255
Non-current provisions	3.7	-125	-188	63
Pension liabilities	5.2	-251	-296	45
Other non-current liabilities		-22	-15	-8
Invested capital		10 251	9 298	953
Capital employed		16 637	14 482	2 155
Net deferred tax	5.1	303	313	-10
Tax payable	5.1	-397	-227	-170
Share investments	5.9	6	9	-2
Prepaid dividend from associates and joint ventures	3.6	-368	-301	-67
Other invested capital		-455	-206	-249
Invested capital and working capital items		16 182	14 276	1 906
Net interest-bearing debt	4.1	-1 690	-1 807	117
Total Equity		14 493	12 468	2 025

3.2 INTANGIBLE ASSETS

Intangible assets are non-physical assets that have either been capitalised through internal development of products (development cost), customisation of IT applications or separate acquisitions.

Accounting policy

Intangible assets are measured at cost, net of accumulated amortisation and accumulated impairment losses.

Amortisation of intangible assets with limited economic lives are calculated on a straight-line basis over the estimated useful life. The amortisation method and period are assessed at least once a year. Changes to the amortisation method and/or period are accounted for as a change in estimate. Intangible assets with unlimited useful lives are not amortised but tested for impairment annually. The methodology for impairment testing is described in Note 3.3.

All intellectual property rights are owned by Jotun A/S. Development costs are capitalised only if the product is technically and commercially feasible and the business case demonstrates a probability for future economic benefit. Capitalised development costs mainly include internal payroll costs in addition to purchased materials and services used in the development programmes. Amortisation of assets with limited useful life begins when development is complete, and the asset is available for use.

(NOK million)	Development cost	IT applications and other intangibles	Total
Cost			
Balance as of 1 January 2021	445	813	1 258
Additions	37	67	103
Disposals	-	-117	-117
Reclassifications	-	2	2
Foreign currency translation effect	-	4	4
Balance as of 31 December 2021	482	769	1 250
Additions	37	82	119
Disposals	-	-17	-17
Reclassifications	-	14	14
Hyperinflation adjustment	-	17	17
Foreign currency translation effect	-	26	26
Balance as of 31 December 2022	519	891	1 410
Amortisation and impairment			
Balance as of 1 January 2021	-107	-410	-517
Amortisation	-20	-62	-83
Disposals	-	114	114
Foreign currency translation effect	-	-	-
Balance as of 31 December 2021	-127	-358	-486
Amortisation	-20	-58	-78
Disposals	-	13	13
Reclassifications	-	-6	-6
Hyperinflation adjustment	-	-13	-13
Foreign currency translation effect	-	-10	-10
Balance as of 31 December 2022	-148	-432	-579
Net book value			
Balance as of 31 December 2022	371	459	831
Balance as of 31 December 2021	355	410	765
Estimated useful life	8-10 years	3-8 years	

3.3 PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment (PP&E) comprises various types of tangible fixed assets needed for the type of business conducted by the Group.

A major part of the amount under Construction in progress relates to the new production facilities in Egypt and Indonesia and construction of a new regional headquarter and R&D facility in Dubai.

See Note 5.4 for further information related to Right-of-Use assets.

(NOK million)	Land	Buildings	Electrical installations	Machinery, vehicles and equipment	Construction in progress	Right-of-Use assets	Total
Cost							
Balance as of 1 January 2021	308	4 588	971	4 584	1 003	852	12 306
Additions	24	282	168	594	192	226	1 486
Disposals	-1	-106	-2	-125	-	-10	-245
Reclassifications	1	24	-11	47	-63	-1	-3
Foreign currency translation effect	-12	-10	-9	-70	28	-12	-85
Balance as of 31 December 2021	319	4 779	1 117	5 030	1 160	1 055	13 459
Additions	-	69	42	390	659	284	1 445
Disposals	-19	-351	-67	-238	-12	-79	-765
Reclassifications	-22	373	31	419	-829	27	-1
Hyperinflation adjustments	16	138	2	293	1	18	469
Foreign currency translation effect	7	182	41	137	-72	51	346
Balance as of 31 December 2022	303	5 190	1 166	6 032	907	1 356	14 953
Depreciation and impairment							
Balance as of 1 January 2021	-6	-1 760	-305	-2 986	-12	-252	-5 322
Depreciation	-	-160	-92	-382	-	-148	-782
Depreciation on disposals	-	97	1	112	-	7	217
Impairment	-	-11	-	-	-	-	-12
Reclassifications	-	4	10	-12	-	1	3
Foreign currency translation effect	-	-	4	30	9	5	48
Balance as of 31 December 2021	-6	-1 830	-382	-3 239	-3	-387	-5 847
Depreciation	-	-176	-97	-434	-	-164	-872
Depreciation on disposals	-	160	31	202	-	46	439
Impairment	-	-3	-	-33	-	-	-36
Reclassifications	-	20	-4	-10	-	-1	6
Hyperinflation adjustments	-	-54	-1	-224	-	-6	-286
Foreign currency translation effect	-1	-86	-15	-88	-	-22	-212
Balance as of 31 December 2022	-7	-1 971	-468	-3 824	-4	-534	-6 808
Net book value							
Balance as of 31 December 2022	295	3 219	698	2 207	903	821	8 144
Balance as of 31 December 2021	313	2 949	735	1 791	1 156	668	7 612
Estimated useful life	indefinite	25-33 years	10-14 years	3-10 years			

Accounting policy

PP&E are stated at cost less accumulated depreciation and impairment charges. Costs include expenditures that are directly attributable to the purchase of the asset, including borrowing cost of investment projects under construction.

PP&E are depreciated over estimated useful life after deduction of estimated residual value. Depreciation methods, useful lives and residual values are reassessed annually. Changes to the estimated residual value of useful life are accounted for as a change in estimate.

Costs of major maintenance activities are capitalised and depreciated over the estimated useful life. Maintenance costs which cannot be separately defined as a component of PP&E are expensed in the period in which they occur.

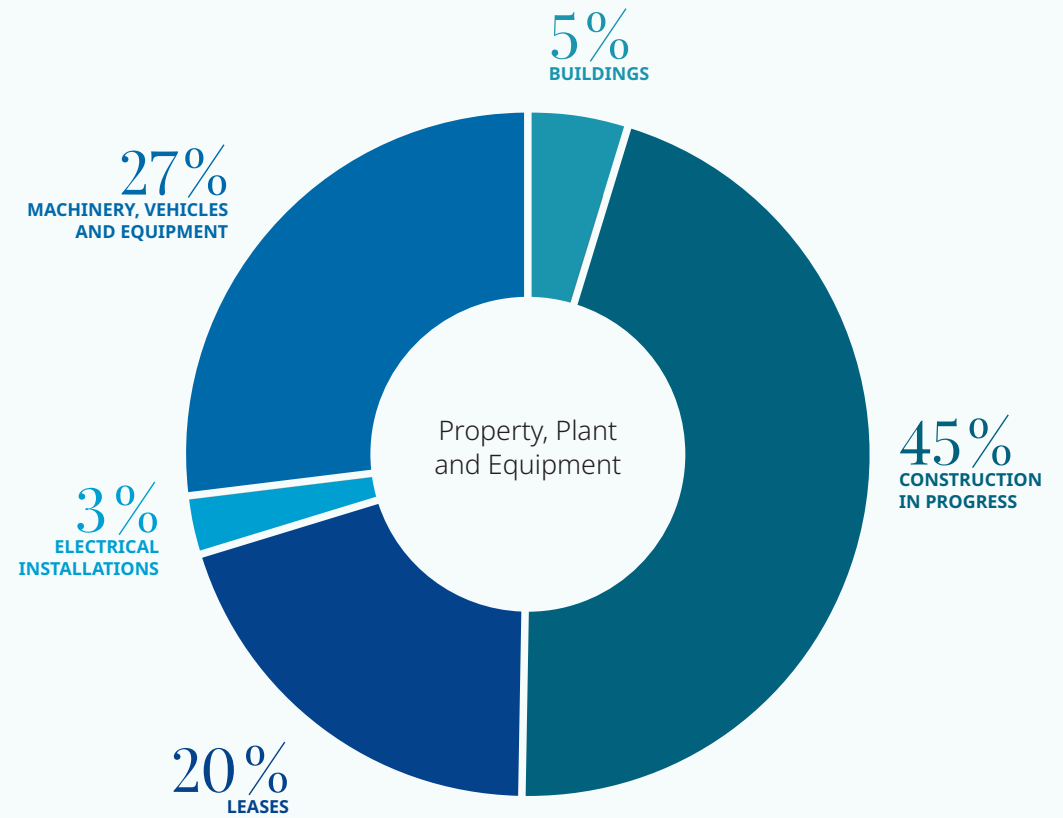
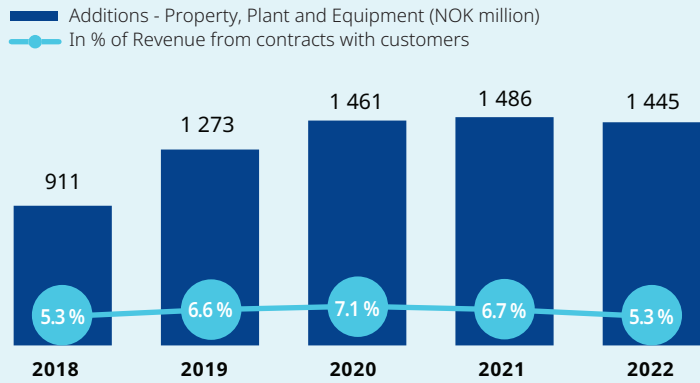
Estimate and judgement

The Group assesses the carrying value of intangible assets and PP&E whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable.

If the carrying value of an asset exceeds its estimated recoverable amount, an impairment loss is recognised in the income statement.

The assessment for impairment is performed for assets generating largely independent cash inflows.

The Group reverses impairment losses in the income statement if and to the extent this is substantiated by a change in the estimates used to determine the recoverable amount.



3.4 INVENTORIES

Inventories comprise the Group's stock of raw materials used for production, finished goods and purchased goods for resale. Packaging to be used for sold goods is included. Any profit from intercompany sales has been eliminated.

(NOK million)	31.12.2022	31.12.2021
Raw materials	2 216	1 950
Finished goods	2 757	2 216
Allowance for obsolete goods	-153	-132
Total	4 821	4 034

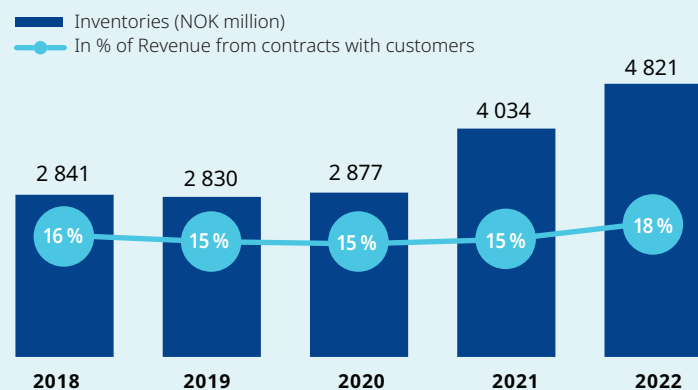
Accounting policy

Inventories are stated at the lower of cost and net sales value. The cost incurred in bringing each product to its present location and condition is accounted for as follows:

- 1) The cost of raw materials is determined using the weighted average cost method as an overall principle for the Group. This involves the computation of an average unit cost by dividing the total cost of units by the number of units.
- 2) The cost of finished goods includes cost of direct materials and cost of conversion such as labour and a proportion of manufacturing overhead based on normal operating capacity, and excludes any borrowing costs. Change in cost of conversion is reported as manufacturing costs, see Note 2.3.

Estimate and judgement

Net sales value is the estimated selling price, less estimated costs of completion and the estimated costs necessary to make the sale. The Group's products are sold in markets where there are limited observable market references available, requiring use of judgement in determining net sales value. Management has used its best estimate in setting net sales value for inventories. Allowances are made for inventories with a net sales value less than cost.



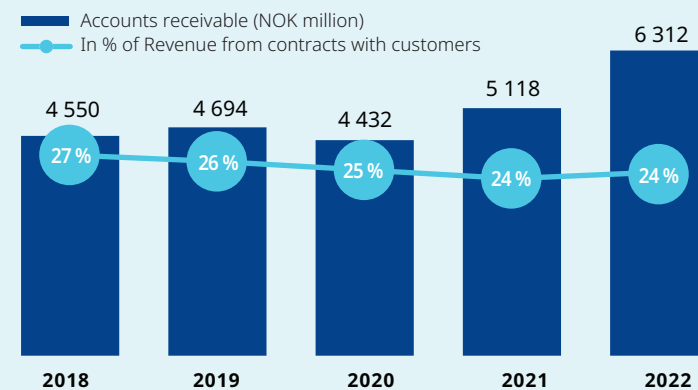
3.5 TRADE AND OTHER RECEIVABLES

Trade and other receivables are presented net of allowance for bad debt. Changes in allowance for bad debt, including realised losses, are classified as other operating expenses in the income statement, ref. Note 2.3. Bank drafts are received as payment of accounts receivable and have a maturity period of more than three months. Received bank drafts are used to pay suppliers, ref. Note 3.9.

(NOK million)	31.12.2022	31.12.2021
Accounts receivable	6 312	5 118
Bank drafts	128	118
Trade receivables	6 440	5 237
Other receivables	630	516
Total	7 071	5 753

The change in allowance for bad debt is shown in the following table:

(NOK million)	31.12.2022	31.12.2021
Balance as of 1 January	264	264
Allowances for bad debt made during the period	45	27
Realised losses for the year	-30	-27
Balance as of 31 December	279	264



Ageing of accounts receivable

(NOK million)	31.12.2022	31.12.2021
Not due	4 666	3 799
Less than 30 days	811	587
30-60 days	399	288
60-90 days	178	168
More than 90 days	536	541
Allowance for bad debt	-279	-264
Account receivables	6 312	5 118

 **Accounting policy**

Accounts receivable are recognised at transaction price. The Group applies a simplified approach when accounting for expected credit losses. Therefore, the Group does not track changes in credit risk, but instead recognises a loss allowance based on lifetime expected credit losses at period end. Allowances for bad debt are based on an individual assessment of the trade receivable, considering all relevant information at the time of reporting, including historical, current and future information.

 **Estimate and judgement**

Allowances have been made for bad debt, which cover uncertain receivables to a reasonable extent. The Management continues to assess the credit risks in order to ensure the credit risk never exceeds the allowance for bad debt. For further description of credit risk, see Note 4.4.

3.6 OTHER CURRENT LIABILITIES

Other current liabilities are other payables, such as unpaid government charges and taxes, unpaid wages and holiday pay and other accruals and provisions.

(NOK million)	31.12.2022	31.12.2021
Public charges and holiday pay	332	332
Received dividend from associates or joint ventures	367	303
Other accrued expenses	1 478	1 139
Total current provisions, ref. Note 3.7	206	206
Total	2 383	1 979

Prepaid dividends from associates or joint ventures are recognised as current liabilities until the final approval by the General Assembly in the following year. Other accrued expenses are related to commissions, bonuses to employees and other accrued expenses.

3.7 PROVISIONS

Provisions consist mainly of product liability claims and environmental remediation costs related to specific cases or events that have occurred before the year end, and where the costs involved are not certain, but based on best estimates.

2022

(NOK million)	Claims	Environmental	Other	Total
Balance as of 1 January	228	105	61	394
Provisions arising during the year	23	35	120	179
Utilised	-37	-	-73	-110
Unused amounts reversed	-75	-35	-22	-132
Currency translation effects	1	-	-	1
Balance as of 31 December	140	105	86	332
Current, ref. Note 3.6	130	-	76	206
Non-current	10	105	11	125
Total	140	105	86	332

2021

(NOK million)	Claims	Environmental	Other	Total
Balance as of 1 January	287	105	67	460
Provisions arising during the year	11	-	26	37
Utilised	-65	-	-21	-87
Unused amounts reversed	-6	-	-11	-17
Currency translation effects	-	-	1	1
Balance as of 31 December	228	105	61	394
Current, ref. Note 3.6	168	-	38	206
Non-current	60	105	24	188
Total	228	105	61	394

Other provisions include obligations relating to ongoing restructuring programmes. The provision is expected to be utilised within the next year.

Product liability claims are reported as other operating expenses, ref. Note 2.3.

Accounting policy

A provision for a liability is made when a legal or constructive obligation exists, payment is probable (more likely than not), and the liability is possible to estimate. If any of the recognition criteria are not met, the liability is considered a contingent liability and no provision shall be recorded, but instead described in Note 3.8.

Estimate and judgement

Product liability claims consist of various warranty claims arising from products sold. By nature, the related amounts and timing of any outflows are difficult to predict. Assumptions used to calculate provisions for product liability claims are based on technical assessments of product failures and the related expected repair costs for each specific case. It is expected that most of these costs will be payable in the next three years, and all will have been payable within five years after the reporting date.

The Group has recorded provisions for environmental liabilities at some currently or formerly owned, leased and third-party sites throughout the world. Pre-studies and analysis of relevant areas have been undertaken to reliably estimate the provisions that have been recognised.

3.8 CONTINGENT LIABILITIES

Product liability claims and disputes

Jotun Group is, through its ongoing business, involved in product liability claims cases and disputes in connection with the Group's operations. Provisions have been made to cover the expected outcome of disputes insofar as negative outcomes are likely and reliable estimates can be made. In evaluating the size of the provisions, expected insurance cover is considered separately. Jotun acknowledges the uncertainty of the disputes but believes that these cases will be resolved without significant impact on the Group's financial position.

Environmental matters

The Group is through its operations exposed to environmental and pollution risk. Production facilities and product storage sites have been inspected with respect to environmental conditions in the soil. For clean-up projects where implementation is probable and reliable cost estimates exist, provisions are made accordingly. Due to uncertainties inherent in the estimation process, it is possible that such estimates could be subject to change. In addition, further expenditures may arise as conditions at various sites have yet to be determined. The amount of such future costs is not determinable due to the unknown timing and extent of corrective actions which may be required.

All of Jotun's activities are carried out in accordance with local laws and regulations, and Jotun's Health, Safety and Environment (HSE) requirements. These laws and regulations are subject to change, and such changes may require that the company make investments and/or incurs costs to meet more stringent emission standards or to take remedial actions related to e.g., soil contamination.

Accounting policy

As stated in Note 3.7, contingent liabilities are potential liabilities that do not meet the recognition criteria for provisions and are hence not recorded in the balance sheet. IFRS accounting standards, however, require disclosure of such information in the notes.

3.9 CONTRACTUAL OBLIGATIONS AND GUARANTEES

Purchase obligations

The Group's contractual purchase obligations are mainly related to investments in new plants and buildings. There is a substantial investment programme ongoing in the Group. Out of the total ongoing investment programme, NOK 508 million is contractually committed capital expenditure (CAPEX) at year-end. These contractual commitments mainly relate to projects in Indonesia, Malaysia, and Qatar. For purchase of raw materials, there are no actual commitments for the Group. In general, these contracts can be terminated without significant penalties.

Other obligations

Jotun A/S has guarantees covering tax withholding and other guarantees for its subsidiaries. These amounted to approximately NOK 1 212 million in 2022 (2021: NOK 403 million).

A subsidiary in China, Jotun Coatings (Zhangjiagang) Co. Ltd., has used bank drafts to pay some of its suppliers. The issuing bank(s) is obligated to make unconditional payment to the supplier (or bearer) on a designated date. If unforeseen events occur and the issuing bank(s) is not able to meet its obligation, then Jotun would still hold the final obligation towards its suppliers. Unsettled bank drafts totalling NOK 659 million (2021: NOK 651 million) have been used as payment as of 31 December 2022.

Section 04

This section includes notes related to Jotun's capital structure and financial items, including financial risks.

Capital Structure and Financial Items

Jotun's capital structure and financial position strengthened during the year, mainly explained by strong earnings growth and good cash generation. The Group's equity ratio at year-end was 55.0 per cent, well above the loan covenant requirement of minimum 25 per cent. Strong earnings growth and good cash generation lowered the Group's leverage ratio (Net debt/ EBITDA) to 0.4, significantly below the loan covenant requirement of maximum 4.0.

With its global footprint in operations, investments and financing, Jotun is exposed to financial risks related to currency exchange rates, interest rates, raw material prices and customer credit. These risks are primarily managed through the Group companies' normal operations and in accordance with the Group's Treasury policy.

55.0 %

Equity / asset ratio, in %
2021: 53.2 %

0.4

Net debt / EBITDA
2021: 0.5

22.5 %

Return on capital employed
(NOK million)
2021: 21.7 %

4.1 INTEREST-BEARING DEBT

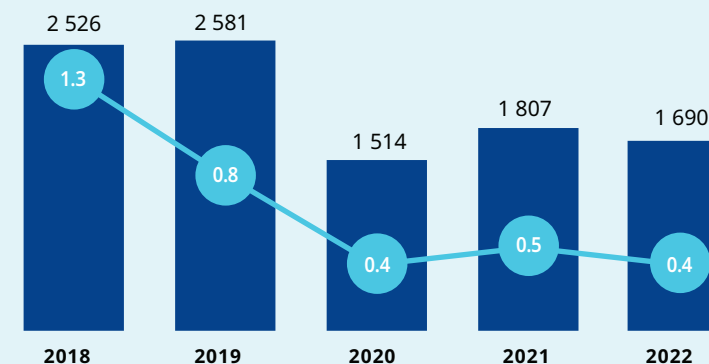
The Group's main sources of financing are from the Norwegian Bond market and bilateral bank facilities. Certificate loans are also used as a source of liquidity. The time to maturity for new loans and credit facilities is normally 3-5 years.

Bond funding in the Group has remained unchanged during 2022. The loan from Nordic Investment Bank (NIB) of USD 120 million is maintained and semi-annual instalments began in 2018.

As of 31 December 2022, there were no drawings on the committed credit facilities.

(NOK million)	Currency	31.12.2022	31.12.2021
Non-current interest-bearing debt			
Bond 2018-24 (NIBOR+0.9 %)	NOK	650	650
Bond 2019-23 (NIBOR+0.93 %)	NOK	-	600
Bond 2021-26 (NIBOR+0.7 %)	NOK	300	300
Bond 2021-28 (NIBOR+0.9 %)	NOK	350	350
Bank debt NIB 2013-24 (USD LIBOR+1.2 %), unsecured	USD	91	245
Other Bank debt, unsecured		331	406
Other Bank debt, secured		51	46
Total excl. lease liability		1 772	2 597
Lease liability, ref. Note 5.4		520	399
Total		2 292	2 995
Current interest-bearing debt			
Bond 2018-22 (NIBOR+0.7 %)	NOK	-	640
Bond 2019-23 (NIBOR+0.93 %)	NOK	600	-
Bank debt NIB 2013-24 (USD LIBOR+1.2 %), unsecured		181	163
Other bank debt, unsecured		1 794	1 255
Other bank debt, secured		93	85
Total excl. lease liability		2 668	2 143
Lease liability, ref. Note 5.4		128	123
Total		2 796	2 266
Total interest-bearing debt excl. lease liability		4 440	4 740
Total lease liability, ref. Note 5.4		648	522
Total interest-bearing debt		5 088	5 261
Non-current interest-bearing receivables		85	67
Cash and cash equivalents		3 312	3 388
Net interest-bearing debt		1 690	1 807

■ Net interest bearing debt (NOK million)
● Net debt/EBITDA



Change in interest-bearing debt balance

(NOK million)	31.12.2021	Non-cash changes			31.12.2022
		Cash	Reclass. & other	FX	
Non-current interest-bearing debt	2 995	69	-780	8	2 292
Current interest-bearing debt	2 266	-519	1 024	24	2 796

Maturity profile interest-bearing debt and unutilised credit facilities

(NOK million)	Total	< 1 year	1-2 years	2-3 years	3-4 years	4-5 years	> 5 years
Total interest-bearing debt excl. lease liability							
2022	4 440	2 668	841	75	351	51	455
2021	4 740	2 143	861	763	16	300	657
Unutilised credit facilities							
2022	2 515	600	600	600	300	315	100
2021	2 000	400	-	600	600	300	100

4.2 CASH AND CASH EQUIVALENTS

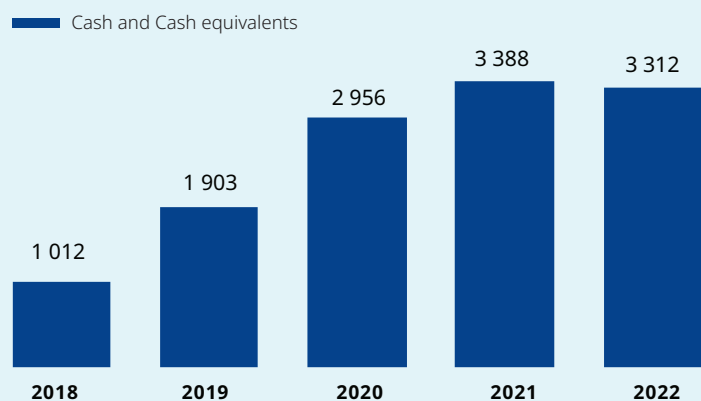
(NOK million)	2022	2021
Cash deposits	2 692	2 621
Short-term investments	621	767
Total	3 312	3 388

Cash deposits in banks are attributable to the Group's cash pool arrangement and local bank accounts held by the respective subsidiaries. Only subsidiaries owned 100 per cent by the Group are participants in the cash pool. The net cash position in the Group's cash pool per 31 December 2022 was NOK 658 million (2021: NOK 372 million).

Surplus cash in subsidiaries not participating in the cash pool is accessible through dividend distribution and/or repayment of debt to Jotun A/S.

Accounting policy

Cash includes cash in hand and cash deposits in banks. Cash equivalents are short-term liquid investments which are convertible into a known amount of cash on short notice and have a maximum term to maturity of three months.



4.3 NET FINANCIAL ITEMS

The Group has net financial items mainly comprising net interest expenses, foreign exchange gains and losses and fair value changes of the Group's financial instruments related to hedging.

Financial income

(NOK million)	2022	2021
Fair value changes financial instruments	12	-
Interest income	45	21
Dividend	3	3
Net foreign exchange gain	67	43
Hyperinflation Adjustment	4	-
Other financial income	18	6
Total	149	74

Financial cost

(NOK million)	2022	2021
Fair value changes financial instruments	-	-34
Interest costs	-397	-168
Net foreign exchange loss	-232	-67
Other financial costs	-65	-53
Total	-694	-322
Net financial items	-546	-248

Foreign exchange gains and losses related to forwards, options and swaps in Jotun A/S have affected net financial items with the following amounts:

(NOK million)	2022	2021
Unrealised gain/loss (-)	12	-34
Realised gain/loss (-)	-130	20

Unrealised part is reported as fair value changes financial instruments, while the realised part is reported as foreign exchange gain or loss.

4.4 FINANCIAL RISK MANAGEMENT

Financial risks include raw material price risk, foreign currency risk, customer credit risk, interest rate risk and liquidity risk managed by the Group Treasury according to policy.

Raw material price risk

Raw material risk is the risk of fluctuating raw material prices affecting cost of goods sold, which represent more than 60 per cent of total costs. The main raw materials purchased by the Group are described in Note 2.1. Currently, the Group does not hedge this type of risk as availability of effective hedging instruments is limited. As increases in raw material prices cannot be compensated for immediately through increased product prices, profits will be negatively impacted for a period of time. The time horizon for Group-wide implementation of price increases is generally 9-12 months.

Cost of goods sold was NOK 15.9 billion in 2022 of which NOK 9 billion were costs for the top five raw materials. A ten per cent increase in commodity prices will result in an increase in cost of goods sold by NOK 1.6 billion.

Foreign currency risk

The Group's consolidated financial statements are exposed to a currency risk related to translation of local currencies to NOK. In 2022, sales and operating profit outside Norway were NOK 23.8 billion and NOK 3.5 billion respectively. A ten per cent appreciation in NOK will result in a reduction in sales of NOK 2.4 billion and operating profit of NOK 0.3 billion. Excluding currency effects, sales growth for the Group would have been 23 per cent compared to 22 per cent in reported rates. Conversely, operating profit growth would have been reduced from 19 per cent to 18 per cent.

In addition to share capital, Jotun A/S finances the majority of its subsidiaries with intercompany loans in local currencies. Intercompany loans for which settlement is neither planned nor likely to occur in the foreseeable future are accounted for as part of the net investment in foreign operations. Exchange differences are recognised initially in other comprehensive income and reclassified from equity to profit or loss on disposal of the net investment.

Jotun A/S has a USD 27.8 million loan and a rolling USD 28 million currency swap which serves as a hedge of net investment in foreign operations. Gains or losses on the hedging instrument related to the effective portion of the hedge are recognised in other comprehensive income while any gains or losses relating to the ineffective portion are recognised in the income statement.

A gain of NOK 54 million on hedge of net investments was recognised in other comprehensive income in 2022 (2021: loss NOK 15.1 million).

Credit risk

The management of customer credit risk related to accounts receivable and other operating receivables is handled as part of the business risk.

The Group's credit risk is mainly related to markets with generally high Days Sales Outstanding (DSO). Customer credit risk is managed by each business unit subject to the Group's established policy, procedures and controls.

Outstanding customer receivables are regularly monitored based on defined credit limits, and credit risk assessments are performed.

There is no significant concentration of credit risk in respect of single counterparts. Some groups of counterparts can be viewed as significant: Shipyards, shipowners, real estate developers and some larger retail chains in Scandinavia.

The need for bad debt allowances is analysed on an individual customer basis. The maximum exposure to credit risk at the reporting date is the carrying value of each ageing class of accounts receivable disclosed in Note 3.5. Customer receivables are unsecured, which means that customers are not required to post collateral.

Given the geographical distribution of customers with few large single accounts, credit risk in the Group is viewed as low and well diversified. The Group's customers are spread across several jurisdictions and industries and operate in largely independent markets.

Interest rate risk

The Group's exposure to the risk of changes in market interest rates relates to the Group's long-term debt with floating interest rates. Jotun manages its interest rate risk by monitoring the impact on net profit. The Group has a relatively low leverage ratio. Consequently, the majority of the debt is with floating interest rate apart from lease liability (ref. Note 4.1).

The Group has long-term interest-bearing debt of NOK 1 772 million with floating interest rate. A three percentage point increase in interest rate will affect the financial items by NOK 53 million.

Funding and liquidity risk

It is the Group's policy that long-term debt and credit facilities shall have a minimum average time to maturity of two years. In addition, the target is to maintain a strategic financing reserve equivalent to five per cent of the Jotun's operating revenue.

The Group estimates its future cash flow by forecasting. Cash flow from operations has seasonal cycles, especially due to the sales of exterior decorative paints in Scandinavia. Through the first months of the year, the Group has substantial build-up of working capital in preparation for sales during spring and summer season. This is an expected cyclical movement and is taken into account when planning the Group's financing.

Other drivers of the liquidity development are investments in new factories and changes in the working capital in the individual companies. Jotun A/S repatriates cash through both ordinary and interim dividends based on target equity ratios for its subsidiaries.

Section 05

This section includes other statutory notes not related to previous sections.

Other Disclosures

Higher earnings contributed to an increase in income tax expense in 2022. In addition, a provision for taxes in Norway related to dividends received from Saudi led to an extraordinary tax expense, negatively impacting the Group's effective tax rate. The tax claim is disputed.

The proposed dividend represents an increase of 11 % compared to 2021 and is equivalent to 41.6 % of the Group's profit for the year less non-controlling interests.

1 024

Income tax expense

(NOK million)

2021: 779

32.1 %

Effective tax rate based on profit before tax

2021: 27 %

855.0

Proposed dividend

(NOK million)

2021: 769.5

5.1 TAXATION

Income taxes refer to taxation of the profits of the different companies in the Group. Value added tax, property tax, custom duties and similar indirect taxes are not included in the tax expense. Income taxes are computed based on profit before tax and broken into current taxes and changes in deferred taxes. Deferred tax assets and liabilities are the result of temporary differences between financial and tax accounting.

The major components of the income tax expense are:

(NOK million)	2022	2021
Current income tax charge:		
Tax payable	1 062	789
Deferred tax:		
Relating to original and reversal of temporary differences	-37	-10
Income tax expense reported in the income statement	1 024	779

Reconciliation of Norwegian nominal statutory tax rate to effective tax rate

The difference between the Group's nominal and effective tax rate is mainly due to non-deductible expenses, non-refundable withholding taxes on dividends and tax losses carried forward from operations without recognition of deferred tax assets. In addition, the tax expense is driven by local income tax from associates where taxes are liable by Jotun A/S as a foreign shareholder.

In the following table, reported income tax is reconciled with the calculated tax expense based on the Norwegian tax rate of 22 per cent (22 per cent in 2021). The main components are specified.

(NOK million)	2022	2021
Profit before tax as reported in the income statement	3 191	2 890
Share of profit of associated companies and joint ventures net of tax	-729	-496
Profit before tax excluding associates and JV's	2 462	2 394
Income taxes at statutory tax rate	22 % 542	22 % 527
Non refundable foreign withholding tax	4 % 106	3 % 78
Corrections previous years	5 % 121	1 % 21
Tax effect related to equity accounted companies	5 % 112	3 % 64
Non deductible expenses and non taxable income	2 % 48	2 % 41
Tax inflation adjustments	2 % 46	0 % -
Unused tax losses not recognised as deferred tax assets	3 % 79	2 % 54
Difference between tax rates in Norway and abroad	-1 % -29	0 % -6
Total income tax expense	1 024	779
Effective tax rate excluding profit from associates and JV's	42 %	33 %
Effective tax rate based on profit before tax	32 %	27 %

Specification of total tax payable

(NOK million)	2022	2021
Tax payable for the year	1 062	789
Prepaid taxes	-659	-497
Withholding taxes receivable	-130	-103
Other tax payable	125	37
Total tax payable	397	227

Specification of deferred tax

Deferred tax is generally recognised for all temporary differences. Deferred tax assets for temporary differences and tax loss carried forward are recognised to the extent that it is probable that future taxable income will be available to utilise the credits. Deferred tax liabilities comprise the Group's tax liabilities that are payable in the future.

(NOK million)	2022	2021
Non-current assets	118	423
Current assets	-387	-330
Liabilities	-1 109	-1 330
Tax loss carried forward	-123	-110
Net temporary differences and tax loss carried forward	-1 501	-1 347

Net deferred tax presented in the consolidated statement of financial position

Deferred tax assets	410	386
Deferred tax liabilities	-107	-73
Net deferred tax	303	313

Specification of tax loss carried forward and unused tax credits

(NOK million)	2022	2021
2022		73
2023	66	20
2024	137	48
2025	110	47
2026	184	573
2027 and after	977	-
Without expiration	472	698
Total loss carried forward	1 945	1 459
Calculated nominal tax effect of tax loss carried forward	514	434
Valuation allowance	-484	-404
Deferred tax assets recognised from tax loss carried forward	30	31

Tax loss carried forward relates to subsidiaries with a history of losses that may not be used to offset taxable income elsewhere in the Group. Jotun's operations in the US, Brazil, Morocco, Spain, South Africa and the Philippines have substantial tax reducing temporary differences and tax losses carried forward that have not been recognised due to uncertainty about future taxable profit available to utilise the credits.

Accounting policy

Current income tax

Current income tax assets and liabilities are measured at the amount that is expected to be paid to or recovered from the tax authorities. The current and deferred income tax is calculated based on tax rates and tax laws that have been enacted or substantively enacted, in the countries where the Group operates and generates taxable income. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

Deferred tax

Deferred tax assets and deferred tax liabilities are calculated on all differences between the book value and tax value of assets and liabilities. Deferred tax assets and deferred tax liabilities are recognised at their nominal value and classified as non-current liabilities and non-current assets in the balance sheet. Deferred tax liabilities and deferred tax assets are offset as far as possible as permitted by taxation legislation and regulations. Deferred tax assets are recognised for all unused tax losses and temporary differences to the extent that it is probable that taxable profit will be available against which losses and temporary differences can be utilised.

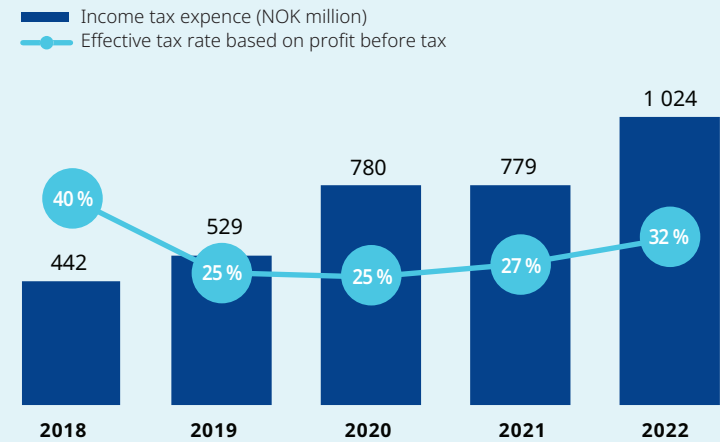
Estimate and judgement

Uncertainties exist with respect to determining the Group’s deferred tax assets and deferred tax liabilities. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits, together with future tax planning strategies.

Jotun’s widespread business operations expose us to several tax regimes and their interaction. Tax authorities in different jurisdictions may challenge the calculation of taxes payable from prior periods, which results in changes to income tax expense in the period of change, as well as interest and penalties. Management evaluates, among other factors, the degree of probability of an unfavourable outcome and the ability to make a reasonable estimate of the amount of loss. Unanticipated events or changes in these factors may require the Group to accrue for a matter that has not been previously accrued for because it was not considered probable.

Jotun is involved in several tax disputes with tax authorities, of which the outcomes are subject to significant uncertainties.

In 2022, Jotun A/S received a formal claim from the Norwegian tax authorities for the years 2017 and onwards related to taxation of dividends distributed from our companies in Saudi Arabia. Over the years Jotun A/S has reported the dividends from Saudi Arabia as free of tax in accordance with the Norwegian participation exemption model. The Norwegian tax authorities consider Saudi Arabia to be a low tax jurisdiction, and has consequently deemed the dividends as taxable income for Jotun A/S. The corresponding tax cost for the years 2017 – 2022 has been recognised accordingly. Jotun disagrees with the ruling and has disputed the claim.



5.2 PENSIONS AND OTHER LONG-TERM EMPLOYEE BENEFITS

The Group companies provide various retirement plans in accordance with local regulations and practices in the countries in which they operate.

The majority of the Group's pension plans are defined contribution plans, whereby the company's obligation is limited to annual contributions to the employees' pension plans. The Group also has a few remaining defined benefit pension plans with net pension obligation.

Summary of pension costs

(NOK million)	2022	2021
Pension costs defined contribution plans and other severance schemes	163	174
Pension costs defined benefit plans	13	18
Total pension costs recognised in the income statement, ref. Note 2.2	176	192
Actuarial gain / loss (-) recognised in other comprehensive income (net of tax)	28	-8

The Group has defined benefit plans in a limited number of countries, including Norway, the UK, Greece, Türkiye, Indonesia and in certain countries in South East Asia and the Middle East. In Norway, the defined benefit schemes were replaced by defined contribution plans in 2004, and the defined benefit plan in the UK was closed for new members in 2012.

Defined benefit plans in Norway account for around 75 per cent of the Group's net pension obligation as of 31 December 2022. In Norway, net pension obligations are primarily related to previous early retirement schemes for the Group's senior executives. In certain countries in South East Asia and the Middle East, such as Indonesia, Thailand and Oman, there are pension schemes based on a final salary principle in accordance with local regulations. These are included in net pension obligations.

Other severance schemes comprise mainly obligations related to operating pension schemes for employees in the Norwegian companies with an annual basic salary and pension base exceeding 12 times the basic amount (G). This accounts for 80 per cent of the other severance scheme obligation.

Actuarial assumptions

	Norway		Indonesia	
	2022	2021	2022	2021
Discount rate in %	2.7	1.1	7.3	7.3
Expected return in %	2.7	1.1	6.61	3.75
Wage adjustment in %	4.50	3.50	6.0	6.0
Inflation / increase in social security basic amount (G) in %	3.50	2.3	4.6	3.1
Pension adjustment in %	1.6-3.75	1.1-2.5	-	-

Schemes with net pension obligations

(NOK million)	Pension plan assets		Defined benefit obligations		Net pension obligations	
	2022	2021	2022	2021	2022	2021
Balance as of 1 January	453	471	-624	-611	-171	-140
Translation difference at the beginning of the period	-1	12	-	-12	-1	-
Recognised in the income statement						
Pension earnings for the year	-	-	-6	-12	-6	-12
Interest income / cost (-)	-	-	-18	-13	-18	-13
Expected return on pension plan assets	10	7	-	-	10	7
Recognised in the Income Statement	10	7	-23	-25	-13	-18
Other movements	-113	-37	171	25	57	-12
Net pension obligation defined benefit plans	349	453	-477	-624	-128	-171
Other severance schemes	-	-	-122	-125	-122	-125
Balance as of 31 December	349	453	-599	-749	-251	-296

Breakdown of net pension liabilities in funded and unfunded schemes

(NOK million)	31.12.2022	31.12.2021
Present value of funded pension obligations	-329	-491
Pension plan assets	349	453
Net funded pension obligations	20	-38
Present value of unfunded pension obligations	-270	-257
Capitalised net pension assets / liabilities (-)	-251	-296

Pension plan assets

Pension plan assets are mainly in bonds and shares. The estimated return will vary depending on the composition of the various classes of assets. Contributions to pension plan assets during 2022 are expected to be approximately NOK 6.3 million.

Breakdown of pension plan assets (fair value)

	31.12.2022	31.12.2021
Cash and cash equivalents in %	8.2	4.3
Bonds in %	79.7	74.8
Shares in %	5.5	15.6
Property in %	6.6	5.3
Total pension plan assets	100.0	100.0

Accounting policy

Defined contribution plans

The pension cost related to the Group's defined contribution plans is equal to the annual contribution made to the employee's individual pension accounts in the accounting period. Annual contributions correspond to an agreed percentage of the employee's salary in accordance with local pension arrangements. In Norway, the rate is five per cent of annual basic salary, limited upwards to twelve times the social security basic amount. In addition, 18.1 per cent contribution is made for annual basic salary between 7.1-12 times the social security basic amount. The pension contributions are expensed when incurred. The return on the pension funds will affect the size of the employees' pension, and the risk of returns lies with the employees.

Defined benefit plans

In the defined benefit plans, the Group companies are responsible for paying an agreed pension to the employee based on his or her final pay. Defined benefit plans are valued at the present value of accrued future pension obligations at the end of the reporting period. Pension plan assets are valued at their fair value. The capitalised net liability is the sum of the accrued pension liability minus the fair value of the associated pension fund asset.

Actuarial gains and losses are recognised in other comprehensive income. Introduction of new or changes to existing defined benefit plans that will lead to changes in pension liabilities are recognised in the income statement as they occur. Gains or losses linked to changes or terminations of pension plans are also recognised in the income statement when they arise.

Other severance schemes

Other severance schemes comprise mainly of obligations related to pension schemes for employees in the Norwegian companies with an annual basic salary exceeding 12 times the basic amount (G). In addition, minor statutory obligations to employees in a few other countries are also included. Obligations related to other severance schemes are recognised as non-current liabilities.

Estimate and judgement

Defined benefit plans are calculated based on a set of selected financial and actuarial assumptions. Changes in parameters such as discount rates, future wage adjustment, etc. could have a substantial impact on the estimated pension liability. Similarly, changes in selected assumptions for the return on pension assets could affect the amount of the pension assets. The Group will not be materially affected by a reasonable expected change in key assumptions.

All assumptions are reviewed at each reporting date.

5.3 REMUNERATIONS

Remuneration of the President & CEO

(NOK thousand)	Ordinary salary	Bonus	Benefits in kind	Pension cost	Total
President & CEO	7 389	2 928	327	130	10 774

The President & CEO is part of a pension scheme that includes a mutual opportunity to discontinue employment in whole or in part up to five years earlier than a stipulated retirement age of 67 years.

The Group has no obligation to give the President & CEO or the Chairman of the Board special remuneration upon discontinuance or change of employment or office. Should the President & CEO's employment discontinue, his contract has a clause stipulating that a one-year "competition quarantine" may be imposed with compensation. The President & CEO has a notice period of six months.

The Group has not given any loans or guarantees to the President & CEO, the Chairman of the Board, or to any shareholders or members of Group Management, the Board of Directors or Corporate Assembly.

Remuneration of the Board of Directors and Corporate Assembly

(NOK thousand)	31.12.2022	31.12.2021
Board of Directors	2 760	2 730
Corporate Assembly	183	180
Total	2 943	2 910

Shares controlled by members of the Board of Directors and the Group Management are specified in Note 5.8.

External auditor remuneration

(NOK thousand)	31.12.2022	31.12.2021
Statutory audit	16 061	14 761
Other attestation services	158	151
Tax services	2 593	2 979
Other services	2 106	1 658
Total	20 918	19 549

5.4 LEASES

The Group has lease contracts for various assets (land, buildings, machinery and equipment and transport vehicles) used in its operations.

Accounting policy

The Group assesses at contract inception whether a contract is, or contains, a lease. That is, if the contract includes a right to control the use of an identified asset for a period of time in exchange for a financial consideration.

The Group applies a single recognition and measurement approach for all leases. The Group recognises lease liabilities for payment obligations for leases and right-of-use assets representing the value of the right to use the underlying assets.

Right-of-Use assets

The Group recognises right-of-use assets at the date the underlying asset is available for use. Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful lives of the assets. When assessing the life of the leases, the Group considers the non-cancellable lease term and options to extend the lease where Jotun is reasonably certain to extend. Extension options are assessed for all lease's premises. For other assets, the life is equal to the non-cancellable lease period and extensions are not considered for these.

Right-of-use assets are also subject to impairment, using the same method as for Property, plant and equipment, see Note 3.3.

Lease liabilities

At the commencement date of the lease, the Group recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group. Variable lease payments that do not depend on an index or a rate are recognised as operating expenses in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term or a change in the lease payments. The Group's lease liabilities are included in interest-bearing debt, see Note 4.1.

Short-term leases and leases of low-value assets

The Group applies the short-term lease recognition exemption to all short-term leases, which are leases that have a lease term of 12 months or less from the commencement date. It also applies the lease of low-value assets recognition exemption to leases of office equipment that are considered to be low value. Lease payments on short-term leases and leases of low-value assets are recognised as expense on a straight-line basis over the lease term.

Cash flow

The Group has classified the principal portion of lease payments within financing activities and the interest portion within operating activities in the statement of cash flow.

Estimate and judgement

The Group cannot readily determine the interest rate implicit in the lease, therefore, it uses its incremental borrowing rate (IBR) to measure lease liabilities. The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Group 'would have to pay', which requires estimation when no observable rates are available (such as for subsidiaries that do not enter into financing transactions) or when they need to be adjusted to reflect the terms and conditions of the lease (for example, when leases are not in the subsidiary's functional currency). The Group estimates the IBR using observable inputs (such as market interest rates) when available and is required to make certain entity-specific estimates (such as the subsidiary's stand-alone credit rating).

Right-of-Use assets:

(NOK million)	Land	Buildings	Machinery, vehicles and equipment	Total
Cost				
Balance as of 1 January 2021	315	297	239	852
Additions	20	125	81	226
Disposals	0	-3	-7	-10
Reclassifications	-1	1	-1	-1
Foreign currency translation effect	5	-6	-12	-12
Balance as of 31 December 2021	339	414	301	1 055
Additions	-21	239	66	284
Disposals	-	-37	-42	-79
Reclassifications	25	1	1	27
Hyperinflation adjustments	-	4	14	18
Foreign currency translation effect	20	18	14	51
Balance as of 31 December 2022	362	639	354	1 356
Amortisation and impairment				
Balance as of 1 January 2021	-17	-120	-115	-252
Depreciation	-10	-71	-67	-148
Depreciation on disposals	-0	2	6	7
Reclassifications	1	1	-1	1
Foreign currency translation effect	-	1	4	5
Balance as of 31 December 2021	-26	-186	-174	-387
Depreciation	-11	-86	-67	-164
Depreciation on disposals	-	19	28	46
Reclassifications	1	-1	-1	-1
Hyperinflation adjustments	-	-2	-5	-6
Foreign currency translation effect	-1	-10	-11	-22
Balance as of 31 December 2022	-37	-266	-231	-534
Net book value				
Balance as of 31 December 2022	325	373	123	821
Balance as of 31 December 2021	313	228	127	668

Lease liability as of 31 December

(NOK million)	31.12.2022	31.12.2021
Non-current	520	399
Current	128	123
Total	648	522

Undiscounted lease liabilities and maturity of cash outflows

(NOK million)	31.12.2022	31.12.2021
Less than 1 year	156	147
1-2 years	114	104
2-3 years	83	69
3-4 years	56	48
4-5 years	40	35
More than 5 years	483	340
Total undiscounted lease liabilities	932	742

Amounts recognised in the consolidated income statement:

(NOK million)	2022	2021
Leases		
Depreciation of Right-of-Use assets	164	148
Impairment of Right-of-Use assets	-	-
Interest expense	32	26
Other lease expenses recognised in the income statement:		
Expenses relating to short-term leases	18	14
Expenses relating to lease of low value assets	10	8
Expenses related to variable payments	23	24
Rent concession - Covid-19 pandemic	-	-
Total	248	220

Total cash outflow relating to lease of Right-of-Use assets was NOK 180 million for the period. The portfolio of short-term leases does not vary significantly from year to year.

5.5 ASSOCIATES AND JOINT VENTURES

The Group has investments in associates in the Middle East and joint ventures in North East Asia, involved in production and sales of products within all the Group's four segments. See Note 1.1 for accounting policy. See Note 5.7 to the Parent Company Financial Statements for more information.

Overview of changes in investments in associates and joint ventures

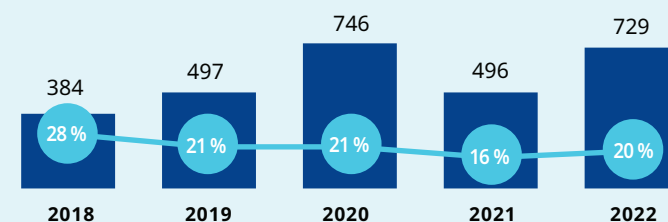
(NOK million)	31.12.2022			31.12.2021		
	Associates	Joint ventures	Total	Associates	Joint ventures	Total
Carrying amount 1 January	845	575	1 419	826	772	1 598
Share of profit and loss	598	131	729	487	9	496
Exchange differences	101	25	125	42	10	53
Dividend	-540	-60	-600	-510	-217	-727
Carrying amount 31 December	1 004	670	1 674	845	575	1 419

Summary of financial information for the associates and joint ventures based on 100 per cent figures:

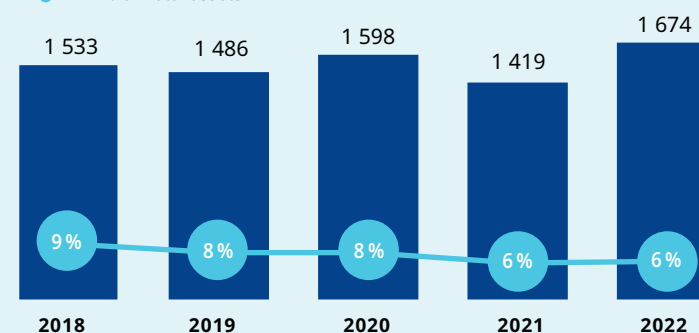
(NOK million)	31.12.2022			31.12.2021		
	Associates	Joint ventures	Total	Associates	Joint ventures	Total
Non-current assets	925	1 106	2 031	875	1 157	2 032
Current assets	2 761	3 061	5 822	2 300	2 089	4 389
Total assets	3 687	4 167	7 853	3 175	3 247	6 421
Equity	2 655	1 728	4 383	2 249	1 499	3 748
Non-current liabilities	235	92	327	197	137	334
Current liabilities	797	2 347	3 144	729	1 610	2 340
Total equity and liabilities	3 687	4 167	7 853	3 175	3 247	6 421
Revenues	6 191	5 024	11 215	4 969	3 054	8 023
Revenues - Jotun entities*	808	1 686	2 494	626	1 351	1 977
Total revenues	7 000	6 709	13 709	5 595	4 405	10 000
Profit / (loss) for the year	1 479	261	1 740	1 221	20	1 241

* Subsidiaries, associates and joint ventures.

■ Share of profits from associated companies and joint ventures (NOK million)
● Share of Operating profit (In %)



■ Investments in associated companies and joint ventures (NOK million)
● In % of Total assets



5.6 RELATED PARTIES

Two parties are deemed to be related if one party can influence the decisions of the other.

During 2022, goods and services were purchased and sold to various related parties in which the Group holds a 50 per cent or less equity interest. Investments in associates and joint ventures are presented in Note 5.5, shareholder and dividend information are presented in Note 5.8.

The transactions between related parties are mainly sales and purchases of finished goods. Joint expenses are distributed in accordance with agreed cost contribution arrangements.

Outstanding balances at the year-end are unsecured and there have been no guarantees provided or received for any related party receivables or payables. As of 31 December 2022, the Group has not recorded any impairment of receivables relating to amounts owed by related parties (2021: NOK 0). This assessment is undertaken each financial year by examining the financial position of the related party and the market in which the related party operates. The amount of these transactions is shown in the table below.

2022

(NOK million)	Sales of goods to	Purchases of goods from	Other revenue from	Loans to	Interests on loan to	Other current liabilities	Trade and other receivables
Joint ventures	1 088	644	212	-	-	140	265
Associates	206	681	213	2	-	208	112
Total	1 294	1 325	425	2	-	347	377

2021

(NOK million)	Sales of goods to	Purchases of goods from	Other revenue from	Loans to	Interests on loan to	Other current liabilities	Trade and other receivables
Joint ventures	750	566	143	-	1	137	178
Associates	149	523	174	1	-	165	83
Total	899	1 089	316	1	1	302	261

Details on remuneration and shares held for the Board of Directors and Group Management is described in Notes 5.3 and 5.8. Besides remuneration and shares, the Group has not identified any transactions with the Board of Directors or key management personnel during 2022.

5.7 SUBSIDIARIES

For the list of subsidiaries included in the consolidated accounts, refer to Note 5.6 to the Parent Company Financial Statements.

5.8 SHARE CAPITAL AND SHAREHOLDER INFORMATION

The share capital in Jotun A/S as of 31 December 2022 consists of the following share classes:

(NOK)	Quantity	Face value	Share capital
A-shares	114 000	300	34 200 000
B-shares	228 000	300	68 400 000
Total	342 000	300	102 600 000

At the general meeting, each A-share has ten votes and each B-share has one vote. There are no changes from last year.

Ownership structure

The number of shareholders as of 31 December 2022 was 934. The largest shareholders were:

Shareholders	A-shares	B-shares	Total	Ownership	Voting interest
Paint Holding AS	42 204	103 446	145 650	42.6 %	38.4 %
Odd Gleditsch AS	11 505	37 880	49 385	14.4 %	11.2 %
Mattisberget AS	29 523	682	30 205	8.8 %	21.6 %
Leo Invest AS	3 008	7 022	10 030	2.9 %	2.7 %
Abrafam Holding AS	3 387	3 666	7 053	2.1 %	2.7 %
Bog Invest AS	0	6 850	6 850	2.0 %	0.5 %
Bjørn Ekdahl	2 324	3 381	5 705	1.7 %	1.9 %
ACG AS	0	5 553	5 553	1.6 %	0.4 %
Hejo Holding AS	0	5 257	5 257	1.5 %	0.4 %
Elanel AS	3 027	2 113	5 140	1.5 %	2.4 %
Kofreni AS	131	4 114	4 245	1.2 %	0.4 %
Bjørn Ole Gleditsch	26	3 689	3 715	1.1 %	0.3 %
Pina AS	0	3 443	3 443	1.0 %	0.3 %
Conrad Wilhelm Eger	1 172	2 155	3 327	1.0 %	1.0 %
Vida Holding AS	581	2 652	3 233	0.9 %	0.6 %
Jill Beate Gleditsch	0	3 171	3 171	0.9 %	0.2 %
Anne Cecilie Gleditsch	5	3 061	3 066	0.9 %	0.2 %
Nils Johannes Ekdahl	2 322	645	2 967	0.9 %	1.7 %
Bengt Erik Ekdahl	2 322	188	2 510	0.7 %	1.7 %
Oaknut Invest AS	1 000	1 503	2 503	0.7 %	0.8 %
Total 20 largest	102 537	200 471	303 008	88.6%	89.6 %
Total others	11 463	27 529	38 992	11.4%	10.4 %
Total number of shares	114 000	228 000	342 000	100.0 %	100.0 %

Shares directly controlled by members of the Board of Directors, Corporate Assembly and Group Management and / or related parties

Name	Office	A-shares	B-shares	Total
Odd Gleditsch d.y.	Chairman of the Board	27	6 737	6 764
Einar Abrahamsen	Member of the Board	3 387	3 674	7 061
Nicolai A. Eger	Member of the Board	1 112	4 301	5 413
Terje Andersen	Member of the Board		2	2
Bjørn Ekdahl	Chairman of the Corporate Assembly	2 324	3 631	5 955
Bjørn Ole Gleditsch	Member of the Corporate Assembly	26	10 539	10 565
Anne Cecilie Gleditsch	Member of the Corporate Assembly	5	8 615	8 620
Kornelia Eger Foyn-Bruun	Member of the Corporate Assembly	100	274	374
Nils Andreas Arnesen	Member of the Corporate Assembly	157	522	679
Terje V. Arnesen	Member of the Corporate Assembly		1	1
Jens-Erlend Trana	Member of the Corporate Assembly		2	2
Morten Fon	President & CEO	9	21	30
Bård K. Tonning	GEVP Decorative Paints		5	5
Vidar Nysæther	GEVP & CFO		20	20

There are no options for share acquisitions.

Dividend paid and proposed

Declared and paid during the year	2022	2021
Total dividend on ordinary shares	769 500 000	598 500 000
Dividend per share	2 250	1 750

Proposed for approval at the Annual General Meeting	2022	2021
Total dividend on ordinary shares	855 000 000	769 500 000
Dividend per share	2 500	2 250

Dividend is deducted from equity and recognised as a liability after approval by the Annual General Meeting.

5.9 DETAILS OF FINANCIAL ASSETS AND LIABILITIES

This note gives an overview of measurement of financial assets and liabilities and the accounting treatment of these balance sheet items. The measurement method in the tables are defined as follows:

- Level 1: Recorded fair value based on quoted, unadjusted prices in active markets for identical assets and liabilities
- Level 2: Recorded fair value based on valuation using observable market data, directly or indirectly, as input
- Level 3: Recorded fair value based on valuation without availability of any observable market data as input

2022

(NOK million)	Note	Level	Fair value	Amortised cost	Total	Interest-bearing
NON-CURRENT ASSETS						
Share investments		3	6		6	
Non-current financial receivables				85	85	85
Total			6	85	92	85
CURRENT ASSETS						
Accounts receivable	3.5			6 312	6 312	
Other current receivables	3.5			731	731	
Current derivatives	4.1	1	27		27	
Cash and cash equivalents	4.2			3 312	3 312	3 312
Total			27	10 356	10 383	3 312
Total financial assets			34	10 441	10 475	3 398

2021

(NOK million)	Note	Level	Fair value	Amortised cost	Total	Interest-bearing
NON-CURRENT ASSETS						
Share investments		3	9		9	
Non-current financial receivables				67	67	67
Total			9	67	75	67
CURRENT ASSETS						
Accounts receivable	3.5			5 118	5 118	
Other current receivables	3.5			635	635	
Current derivatives	4.1	1	-		-	
Cash and cash equivalents	4.2			3 388	3 388	3 388
Total			-	9 141	9 141	3 388
Total financial assets			9	9 208	9 216	3 455

Accounting policy

Fair value of financial instruments:

The fair value of financial instruments that are traded in active markets at each reporting date is determined by reference to quoted market prices or dealer price quotations (bid price for long positions and ask price for short positions), without any deduction for transaction costs. For financial instruments not traded in an active market, the fair value is determined using appropriate valuation techniques. Such techniques may include using recent arm's length market transactions, reference to the current fair value of another instrument that is substantially the same, a discounted cash flow analysis or other valuation models.

2022

(NOK million)	Note	Level	Fair value	Amortised cost	Total	Interest-bearing
NON-CURRENT LIABILITIES						
Non-current financial liabilities	4.1			2 292	2 292	2 292
Total			-	2 292	2 292	2 292
CURRENT LIABILITIES						
Interest-bearing debt	4.1			2 796	2 796	2 796
Trade and other payables				3 489	3 489	
Current tax liabilities	5.1			397	397	
Other liabilities	3.6			2 383	2 383	
Current derivatives	4.1	1	-		-	
Total			-	9 065	9 065	2 796
Total financial liabilities			-	11 357	11 357	5 088

2021

(NOK million)	Note	Level	Fair value	Amortised cost	Total	Interest-bearing
NON-CURRENT LIABILITIES						
Non-current financial liabilities	4.1			2 995	2 995	2 995
Total			-	2 995	2 995	2 995
CURRENT LIABILITIES						
Interest-bearing debt	4.1			2 266	2 266	2 266
Trade and other payables				2 926	2 926	
Current tax liabilities	5.1			227	227	
Other liabilities	3.6			1 966	1 966	
Current derivatives	4.1	1	14		14	
Total			14	7 384	7 398	2 266
Total financial liabilities			14	10 379	10 393	5 261

FINANCIAL ASSETS:

The Group's financial assets include cash and short-term deposits, trade and other receivables, loans and other receivables, quoted and unquoted financial instruments and derivative financial instruments.

Initial recognition and measurement

Financial assets are classified at initial recognition and subsequently measured at amortised cost or fair value through profit or loss, correspondingly. The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. Financial assets are initially measured at their fair value. However, trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient are measured at the transaction price determined under IFRS 15.

For a financial asset to be classified and measured at amortised cost, it needs to give rise to cash flows that are "Solely Payments of Principal and Interest" (SPPI) on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

Subsequent measurement

The subsequent measurement of financial assets depends on their classification as follows:

Financial assets at amortised cost

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, such financial assets are subsequently measured at amortised cost using the effective interest rate method (EIR), less impairment. Gains and losses are recognised in the income statement when the assets are derecognised, modified or impaired.

Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading, financial assets designated upon initial recognition at fair value through profit or loss or financial assets mandatorily required to be measured at fair value. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. This category includes derivative financial instruments entered into by the Group that are not designated as hedging instruments in hedge relationships as defined by IFRS 9. Financial assets at fair value through profit and loss are carried in the statement of financial position at fair value with changes in fair value recognised in net financial items in the consolidated income statement.

Impairment of financial assets

Further disclosure relating to impairment of financial assets are also provided in Note 3.5.

The Group recognises an allowance for Expected Credit Losses (ECLs) for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due

in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate.

For trade receivables, the Group applies a simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date. The carrying amount of the asset is reduced using an allowance account and the amount of the loss is recognised in the income statement.

FINANCIAL LIABILITIES:

Initial recognition and measurement

Financial liabilities are classified at initial recognition as financial liabilities at fair value through profit or loss, loans and borrowings, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings, carried at amortised cost. This includes directly attributable transaction costs.

Subsequent measurement

The measurement of financial liabilities depends on their classification as follows:

Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss. Financial liabilities are classified as held for trading if they are acquired for the purpose of selling in the near term. This category includes derivative financial instruments entered into by the Group that are not designated as hedging instruments in hedge relationships as defined by IFRS 9.

Gains or losses on liabilities held for trading are recognised in the income statement.

Loans and borrowings

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the effective interest rate method (EIR). Gains and losses are recognised in the income statement when the liabilities are derecognised as well as through the EIR amortisation process. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included in financial costs in the income statement.

5.10 HYPERINFLATION ACCOUNTING

Türkiye is considered a hyperinflationary economy for accounting purposes effective for 2022. This is mainly based on the fact that the cumulative inflation over three years exceeds 100 per cent. Consequently, the Group has applied IAS 29 "Financial Reporting in Hyperinflationary Economies" from 1 January 2022 and onwards. Comparative figures are not restated.

IAS 29 requires the financial reporting of Jotun to be restated to reflect the current purchasing power at the end of the reporting period. For the income statement, all items are restated for changes in the general price index from the date of the transaction to the reporting date of 31 December, except for items related to non-monetary assets such as depreciation and consumption of inventories.

In the balance sheet, all non-monetary assets, such as property, plant and equipment and inventories, are restated to the current purchasing power as of 31 December using a general price index from the date when they were first recognised in the accounts. Monetary assets and liabilities are by their nature stated at their current purchasing power, and accordingly a gain/loss on the monetary net position from 1 January to 31 December is recognised as financial income or expense representing the gain/loss obtained from maintaining a monetary liability or asset position respectively during an inflationary period.

Hyperinflation adjustments have negatively impacted profit for the year with NOK 188 million, while a positive effect of NOK 319 million has been recognised in Other comprehensive income.

The cash flow statement is prepared to reflect cash flows during the year measured at the current purchasing power at the end of the reporting period and as such does not reflect actual cash flows during the year.

Türkiye's official inflation (CPI) for 2022 was 64.3 per cent.

5.11 ALTERNATIVE PERFORMANCE MEASURES

The Group uses certain financial measures that are not defined in IFRS to describe the Group's financial performance, financial position and cash flows. These financial measures may therefore be defined and calculated differently from similar measures in other companies, and thus not be comparable.

The performance measures set out below have been consistent over time and are some of the key indicators used in management reporting to monitor business performance.

The non-IFRS financial measures presented in the Annual Report are:

EBITDA: Profit before interest, income tax, depreciation and amortisation

EBITA: Profit before interest, income tax and amortisation

$$\text{Operating working capital revenue \%} = \frac{\text{Average operating working capital}}{\text{Revenue from contracts with customers}} \times 100$$

$$\text{Return on capital employed \%} = \frac{\text{Operating profit + amortisation of intangible assets}}{\text{Average capital employed}} \times 100$$

$$\text{Operating margin \%} = \frac{\text{Operating profit}}{\text{Operating revenue}} \times 100$$

$$\text{Return on equity \%} = \frac{\text{Total comprehensive income for the year}}{\text{Average equity}} \times 100$$

$$\text{Capital employed} = \text{Net working capital + invested capital}$$

Furthermore, a breakdown of operating working capital, net working capital and invested capital is given in Note 3.1

Parent Company Financial Statements

Jotun A/S
31 December 2022



INCOME STATEMENT

(NOK million)	Note	2022	2021
Operating revenue	2.1, 5.5	4 607	4 208
Cost of goods sold	2.1, 5.5	-2 119	-1 960
Payroll expenses	2.2, 5.2	-1 116	-1 092
Other operating expenses	2.3, 5.4, 5.5	-887	-710
Depreciation, amortisation and impairment	3.1, 3.2, 5.4	-310	-303
Operating profit		175	143
Dividend from subsidiaries		1 378	812
Dividend from associates and joint ventures		546	654
Net financial items	4.3, 4.4, 5.4, 5.5	-10	-129
Profit before tax		2 090	1 480
Income tax expense	5.1	-388	-239
Profit for the year		1 702	1 241

STATEMENT OF COMPREHENSIVE INCOME

(NOK million)	Note	2022	2021
Profit for the year		1 702	1 241
Other comprehensive income to be reclassified to profit or loss in subsequent periods:			
Actuarial gain/loss (-) on defined benefit pension plans (net of tax)	5.2	5	-10
Other comprehensive income for the year, net of tax		5	-10
Total comprehensive income for the year		1 707	1 231

STATEMENT OF FINANCIAL POSITION

(NOK million)	Note	31.12.2022	31.12.2021
ASSETS			
Non-current assets			
Deferred tax assets	5.1	136	144
Other intangible assets	3.1	629	590
Property, plant and equipment	3.2, 5.4	2 156	2 263
Investments in subsidiaries	5.6	3 715	3 487
Investments in associates and joint ventures	5.7	318	318
Share investments	5.8	6	8
Other non-current financial receivables	4.1, 4.4, 5.4, 5.5	1 809	2 084
Total non-current assets		8 768	8 894
Current assets			
Inventories	3.3	694	633
Trade and other receivables	3.4, 4.1, 5.5	1 448	1 059
Cash and cash equivalents	4.1, 4.2	1 272	1 400
Total current assets		3 413	3 093
Total assets		12 182	11 987
EQUITY AND LIABILITIES			
Equity			
Share capital	5.9	103	103
Other equity		7 620	6 683
Total equity		7 723	6 786
Non-current liabilities			
Pension liabilities	5.2	193	201
Provisions	3.6, 3.7	125	138
Interest-bearing debt	4.1	1 426	2 198
Total non-current liabilities		1 743	2 537
Current liabilities			
Interest-bearing debt	4.1	1 085	1 261
Trade payables	5.5	511	519
Tax payable	5.1	188	68
Other current liabilities	3.5, 3.6, 5.5	931	817
Total current liabilities		2 716	2 665
Total liabilities		4 459	5 201
Total equity and liabilities		12 182	11 987

STATEMENT OF CHANGES IN EQUITY

(NOK million)	Note	Share capital	Other equity	Total equity
Equity as of 1 January 2021		103	6 050	6 153
Dividends	5.9		-599	-599
Profit for the year			1 241	1 241
Other comprehensive income	5.2		-10	-10
Equity as of 31 December 2021		103	6 683	6 786
Dividends	5.9		-770	-770
Profit for the year			1 702	1 702
Other comprehensive income	5.2		5	5
Equity as of 31 December 2022		103	7 620	7 723

STATEMENT OF CASH FLOWS

(NOK million)	Note	2022	2021
Cash flow from operating activities			
Operating profit		175	143
Adjustments to reconcile profit before tax to net cash flows:			
Gain / loss on sale of fixed assets	3.2	-27	-41
Depreciation, amortisation and impairment	3.1, 3.2	310	326
Change in accruals, provisions and other		56	-52
Working capital adjustments:			
Change in trade and other receivables		-67	-16
Change in trade payables		-8	70
Change in inventories		-60	-109
Cash generated from operating activities		380	320
Dividend from subsidiaries, associates and joint ventures		1 924	1 466
Interest received	4.3, 5.5	119	89
Interest paid	4.3	-73	-43
Other financial items	4.3	15	-19
Tax payments	5.1	-266	-199
Net cash flow from operating activities		2 099	1 615
Cash flow from investing activities			
Proceeds from sale of property, plant and equipment	3.2	25	50
Purchase of property, plant and equipment	3.2	-132	-197
Purchase of intangible assets	3.1	-107	-98
Investments in subsidiaries, associates and joint ventures	5.6,5.7	63	-517
Net cash flow from investing activities		-151	-763
Cash flow from financing activities			
Repayment (-) / proceeds in group account system (cash pool)	5.5	-422	-194
Cash payments for new lending	4.4, 5.5	-89	366
Repayment (-) / proceeds from borrowings	4.1	-776	-4
Payment of principal portion of lease liabilities	5.4	-20	-17
Dividend paid	5.9	-770	-599
Net cash flow from financing activities		-2 076	-448
Net increase/(decrease) in cash and cash equivalents		-128	405
Cash and cash equivalents as of 1 January	4.2	1 400	995
Cash and cash equivalents as of 31 December	4.2	1 272	1 400



Notes for the Parent Company

01	Basis of Preparation	
1.1	Accounting policies	56
1.2	Estimates and judgements	56
1.3	Events after the balance sheet date	56

02	Results for the Year	
2.1	Operating revenue	56
2.2	Payroll expenses	57
2.3	Other operating expenses	57

03	Invested Capital and Working Capital Items	
3.1	Intangible assets	57
3.2	Property, plant and equipment	58
3.3	Inventories	58
3.4	Trade and other receivables	58
3.5	Other current liabilities	59
3.6	Provisions	59
3.7	Contingent liabilities	59
3.8	Contractual obligations and guarantees	59

04	Capital Structure and Financial Items	
4.1	Interest-bearing debt	60
4.2	Cash and cash equivalents	60
4.3	Net financial items	60
4.4	Financial risk management	61

05	Invested Capital and Working Capital Items	
5.1	Taxation	61
5.2	Pensions and other long-term employee benefits	62
5.3	Remunerations	62
5.4	Leases	62
5.5	Related parties	64
5.6	Subsidiaries	65
5.7	Shares in joint ventures and associates	66
5.8	Share investments	67
5.9	Share capital and shareholder information	67

1.1 ACCOUNTING POLICIES

The financial statements for Jotun A/S have been prepared in accordance with simplified IFRS pursuant to section 3-9 of the Norwegian Accounting Act. This mainly implies that the financial statements are presented in accordance with IFRS, and the notes are presented in accordance with the requirements of the Norwegian Accounting Act. The accounting policies for the Group therefore also apply to Jotun A/S.

Line items in the notes named Jotun entities comprise subsidiaries, associates, and joint ventures.

Accounting policies estimates and judgements specific to Jotun A/S are incorporated into the individual notes.

For more information about accounting policies, see consolidated financial statement for the Group.

1.2 ESTIMATES AND JUDGEMENTS

In preparing the company's financial statements, Management makes various accounting estimates and assumptions that form the basis of the presentation, recognition, and measurement of the company's assets and liabilities. See Note 1.3 to the consolidated statements.

1.3 EVENTS AFTER THE BALANCE SHEET DATE

No events have taken place after the balance sheet date that would have affected the financial statements, or any assessments carried out.

2.1 OPERATING REVENUE

(NOK million)	2022	2021
Revenue from contracts with customers	1 715	1 801
Revenue from contracts with customers, Jotun entities	1 416	1 274
Total revenue from contracts with customers	3 131	3 075
Other revenue	231	61
Other revenue, Jotun entities	1 244	1 072
Total operating revenue	4 607	4 208

Other revenue includes among others royalty income, misc. grants and refunds and profit from sale of fixed assets.

Revenue from contracts with customers by segments

(NOK million)	2022	2021
Decorative	2 695	2 681
Marine	307	279
Protective	98	79
Powder	32	36
Total revenue from contracts with customers	3 131	3 075
Cost of Goods Sold	2 119	1 960
Gross Profit	1 013	1 115

Payment terms are based on agreements and local business practices and are in general in the range of 30 to 60 days.

2.2 PAYROLL EXPENSES

Jotun A/S has a system of annual bonuses that applies to senior management and is limited to a maximum of 20 per cent of annual basic salary. Further, all members of the management, including the President & CEO, are part of an annual profit-dependent bonus system limited upwards to 50 per cent of annual basic salary.

The company's pension plans are primarily defined contribution plans. For further information, see Note 5.2.

For remuneration of President & CEO and Board of Directors, see note 5.3.

(NOK million)	2022	2021
Wages including bonuses	906	867
Social costs	144	139
Pension costs, ref. Note 5.2	84	98
Other personnel costs	-18	-12
Total	1 116	1 092
Average full-time equivalents employees	985	975

2.3 OTHER OPERATING EXPENSES

(NOK million)	2022	2021
Manufacturing	102	99
Warehouse	31	28
Transportation	54	54
Sales and marketing	105	78
Technical service	15	19
Research and Development	381	309
General and administrative	172	102
Royalty	33	30
Other*	-6	-8
Total	887	710

* Other consists mainly of product liability claims and losses on accounts receivable.

3.1 INTANGIBLE ASSETS

Intangible assets are non-physical assets that have either been capitalised through internal development of products (development cost), customisation of IT applications or separate acquisitions. See Note 3.2 to the consolidated financial statements for further information.

(NOK million)	Development cost	IT Applications and other intangibles	Total
Cost			
Balance as of 1 January 2021	445	475	920
Additions	37	61	98
Disposals	-	-107	-107
Reclassifications	-	-	-
Balance as of 31 December 2021	482	430	912
Additions	37	69	107
Disposals	-	-	-
Balance as of 31 December 2022	519	499	1 018

Amortisation and impairment

Balance as of 1 January 2021	-107	-251	-358
Amortisation	-20	-48	-68
Disposals	-	104	104
Balance as of 31 December 2021	-127	-195	-322
Amortisation	-20	-46	-67
Disposals	-	-	-
Balance as of 31 December 2022	-148	-241	-389

Net book value

Balance as of 31 December 2022	371	258	629
Balance as of 31 December 2021	355	235	590
Estimated useful life	8-10 years	3-10 years	

3.2 PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment comprise various types of tangible fixed assets needed. A major part of the amount reclassified from Construction in progress in 2021 relates to the upgrade of the factory in Sandefjord, Norway (ReVamp) which was finalised and taken in use in January 2022.

See Note 5.4 for Right-of-Use assets.

(NOK million)	Land	Buildings	Electrical installations	Machinery, vehicles and equipment	Construction in progress	Right-of-Use assets	Total
Cost							
Balance as of 1 January 2021	47	1 580	617	1 218	163	72	3 698
Additions		9	2	50	137	40	237
Disposals		-103	-2	-57	-	-	-162
Reclassifications		-	-	-	-	-	-
Balance as of 31 December 2021	47	1 487	617	1 212	300	112	3 774
Additions		46	34	60	-7	3	136
Disposals		-93	-1	-26	-	-	-121
Reclassifications		28	22	198	-248	-	-
Balance as of 31 December 2022	47	1 468	671	1 443	45	116	3 789
Depreciation and impairment							
Balance as of 1 January 2021	-	-471	-114	-804	-	-27	-1 416
Depreciation		-49	-64	-94	-	-17	-224
Disposals		95	1	45	-	-	141
Impairment		-11	-	-	-	-	-12
Balance as of 31 December 2021	-	-437	-177	-854	-	-44	-1 511
Depreciation		-49	-62	-94	-	-18	-223
Disposals		93	1	26	-	0	121
Impairment		-	-	-21	-	0	-21
Balance as of 31 December 2022	-	-393	-237	-942	-	-62	-1 633
Net book value							
Balance as of 31 December 2022	47	1 075	434	501	45	54	2 156
Balance as of 31 December 2021	47	1 050	440	358	300	69	2 263
Estimated useful life	Indefinite	25-33 years	10-14 years	3-10 years			

3.3 INVENTORIES

(NOK million)	31.12.2022	31.12.2021
Raw materials	287	265
Finished goods	422	382
Allowance for obsolete goods	-16	-14
Total	694	633

3.4 TRADE AND OTHER RECEIVABLES

(NOK million)	31.12.2022	31.12.2021
Accounts receivable	94	69
Accounts receivable - Jotun entities	754	701
Total accounts receivable	848	770
Other receivables external	146	117
Other receivables - Jotun entities	454	173
Total	1 448	1 059

The change in allowance for bad debt is shown in the following table:

(NOK million)	31.12.2022	31.12.2021
Balance as of 1 January	40	45
Allowances for bad debt made during the period	29	21
Realised losses for the year	-3	-26
Balance as of 31 December	66	40

Ageing of accounts receivable as of 31 December was as follows:

(NOK million)	31.12.2022	31.12.2021
Not due	681	618
Less than 30 days	69	53
30-60 days	14	24
60-90 days	33	20
More than 90 days	117	93
Allowance for bad debt*	-66	-40
Total	848	770

* Allowances related to receivables from Jotun entities represent NOK 65 million (2021: NOK 39 million).

3.5 OTHER CURRENT LIABILITIES

(NOK million)	31.12.2022	31.12.2021
Public charges and holiday pay	177	174
Prepaid dividend from Jotun entities	445	357
Other liabilities to Jotun entities	10	7
Other accrued expenses	203	122
Total current provisions, ref. Note 3.6	97	157
Total	931	817

Prepaid dividends from associates or joint ventures are recognised as current liabilities until the final approval by the General Assembly in the following year. Other accrued expenses are related to commissions, bonuses to employees and other accrued expenses.

3.6 PROVISIONS

2022

(NOK million)	Claims	Environmental	Other	Total
Balance as of 1 January	203	70	22	295
Provisions arising during the year	4	35	-	39
Utilised	-33	-	-9	-42
Unused amounts reversed	-71	-	-	-71
Balance as of 31 December	103	105	13	221
Current, ref. Note 3.5	93	-	3	97
Non-current	10	105	10	125
Total	103	105	13	221

2021

(NOK million)	Claims	Environmental	Other	Total
Balance as of 1 January	284	70	37	390
Provisions arising during the year	1	-	-	1
Utilised	-79	-	-11	-90
Unused amounts reversed	-3	-	-3	-6
Balance as of 31 December	203	70	22	295
Current, ref. note 3.5	145	-	12	157
Non-current	58	70	10	138
Total	203	70	22	295

3.7 CONTINGENT LIABILITIES

Product liability claims and disputes

Product liability claims consist of several separate and specific guarantee claims arising from products sold. Assumptions used to calculate provisions for claims are based on technical assessments of product failures and the expected repair cost for each specific case.

In accordance with Jotun policies, claims should in principle be covered by customer-owner company. When a claim is caused by product or specification failure, costs will be reimbursed by Jotun A/S based on the prevailing royalty and CCA agreements.

Environmental matters

Jotun A/S is through its operation exposed to environmental and pollution risk. Production facilities and product warehouse sites have been inspected regarding environmental conditions in the soil. For sites where clean-up costs are probable and reliable estimates of the costs have been made, provisions are recorded accordingly. Due to uncertainties inherent in the estimation process, it is possible that such estimates could be revised in the near term. In addition, further expenditures may arise as the full scope of conditions at some sites has yet to be determined. The related amount of potential, future costs is not determinable due to the unknown timing and extent of corrective actions which may be required. Jotun's activities are carried out in accordance with local laws and regulations, and the Group's HSE requirements. Changes in laws and regulations may require Jotun A/S to make investments and incur costs to meet future compliance requirements.

3.8 CONTRACTUAL OBLIGATIONS AND GUARANTEES

Purchase obligations

Jotun A/S has no significant contractual committed capital expenditures (CAPEX) at year end. For purchase of raw materials there are no actual commitments for the company. In general, these contracts can be terminated without significant penalties.

Other obligations

Jotun A/S has guarantees mainly covering tax withholding and other guarantees for subsidiaries. These amounted to approximately NOK 1 212 million in 2022 (2021: NOK 403 million).

4.1 INTEREST-BEARING DEBT

The table below gives an overview of total net interest-bearing debt. Further information is given in Note 4.1 to the consolidated financial statements.

(NOK million)		31.12.2022	31.12.2021
Non-current interest-bearing debt			
Bond 2018-24 (NIBOR + 0.9 %)	NOK	650	650
Bond 2019-23 (NIBOR + 0,9 %)	NOK	-	600
Bond 2021-26 (NIBOR + 0,7 %)	NOK	300	300
Bond 2021-28 (NIBOR + 0,9 %)	NOK	350	350
Bank debt NIB 2013-24 (US LIBOR + 1.2 %), unsecured	USD	91	245
Total excl. lease liability		1 391	2 145
Lease liability		36	53
Total		1 426	2 198
Current interest-bearing debt			
Bond 2018-22 (NIBOR + 0.7 %)	NOK	-	640
Bond 2019-23 (NIBOR + 0.93 %)	NOK	600	-
Bank debt NIB 2013-24 (US LIBOR + 1.2 %), unsecured	USD	181	163
Other current interest-bearing debt (cash pool)		286	442
Total excl. lease liability		1 067	1 245
Lease liability		19	16
Total		1 085	1 261
Total interest-bearing debt excl. lease liability		2 458	3 390
Total lease liability		54	70
Total interest-bearing debt		2 512	3 459
Non-current interest-bearing receivables		1 809	2 084
Current interest-bearing receivables		440	148
Cash and cash equivalents		1 272	1 400
Total interest-bearing receivables		3 521	3 633
Net interest-bearing receivables/debt (-)		1 009	174

4.2 CASH AND CASH EQUIVALENTS

(NOK million)	31.12.2022	31.12.2021
Cash deposits	651	372
Short-term investments	621	1 028
Total	1 272	1 400

As of 31 December 2022 Jotun, A/S had NOK 2 515 million (2021: 2 000 million) of undrawn credit facilities available.

4.3 NET FINANCIAL ITEMS

Financial income

(NOK million)	2022	2021
Interest income	17	10
Interest income on loans to Jotun entities	102	79
Net foreign exchange gain	31	-
Other financial income	57	9
Total	207	99

Financial costs

(NOK million)	2022	2021
Interest costs	-73	-43
Net foreign exchange loss	-	-19
Impairment of shares in subsidiaries, see Note 5.6	-133	-157
Other financial costs	-10	-9
Total	-216	-228

Net financial items

In July 2022, Jotun A/S sold its wholly-owned Russian subsidiary Jotun Paints LLC. A gain of NOK 39 million was recognised and reported as Other financial income.

Exchange gains and losses related to forwards and options have affected the net financial items with the following amounts:

(NOK million)	2022	2021
Unrealised gain / loss (-)	41	-49
Realised gain / loss (-)	-188	-27

4.4 FINANCIAL RISK MANAGEMENT

The company's financial risks and the management of these are in all material aspects identical to the disclosures made in Note 4.4 to the consolidated financial statements, unless otherwise stated below.

To reduce currency risk in cash flows, Jotun A/S uses currency options and forward contracts to ensure predictability in cash flows up to 16 months ahead. As of 31 December 2022, Jotun A/S has hedged 50 per cent of its next cash flow over the next 12 months.

The currency exposures related to external loans in foreign currency given to Jotun entities are disclosed in the table below.

(NOK million)	31.12.2022		31.12.2021		
	Local currency	Currency amount	NOK	Currency amount	NOK
MYR		174	387	174	368
USD		36	357	46	409
QAR		80	214	80	194
GBP		18	213	18	215
EUR		15	154	25	247
PHP		841	148	841	145
IDR		210 636	133	210 636	130
SGD		17	124	22	144
CZK		78	34	78	31
RUB				580	68
Other			53		83
Total			1 816		2 035

5.1 TAXATION

Income tax reported in the income statement

(NOK million)	2022	2021
Current income tax charge:		
Tax payable	381	248
Deferred tax:		
Relating to original and reversal of temporary differences	7	-9
Income tax expense reported in the income statement	388	239

Reconciliation of Norwegian nominal statutory tax rate to effective tax rate

In the following table reported income tax is reconciled with the calculated tax expense based on the Norwegian tax rate of 22 per cent. The main components are specified below.

(NOK million)	2022	2021
Profit before tax as reported in the income statement	2 090	1 480
Income taxes at statutory tax rate	22 % 460	22 % 326
Exempted tax on dividends	-14 % -303	-18 % -260
Tax on dividends and surplus in controlled foreign companies (CFC)	2 % 49	5 % 75
Non-deductible expenses and non-taxable income*	1 % 13	2 % 26
Correction previous year and change in temporary differences	5 % 110	0 % 2
Taxation outside Norway less deductible in Norwegian Tax	3 % 59	5 % 70
Total income tax expense	388	239
Effective tax rate	19 %	16 %

* Non-deductible expenses are primarily related to write-down of shares. See Note 5.6 for further information.

Specification total tax payable

(NOK million)	2022	2021
Tax payable for the year	381	248
Net foreign tax paid	-46	-84
Norwegian tax settlement for previous years	-	-8
Withholding taxes receivable	-94	-66
CFC tax receivable (NOKUS)	-49	-18
SkatteFUNN (R&D tax incentive scheme) receivable	-5	-5
Total tax payable in Norway and abroad	188	68
Tax payable in Norway	160	42

Specification of deferred tax

(NOK million)	2022	2021
Non-current assets	-144	-106
Current assets	-56	-50
Liabilities	-421	-500
Net temporary differences	-620	-656
Tax rate	22 %	22 %
Deferred tax asset recognised in the statement of financial position	136	144

Information about estimate and judgment, see Note 5.1 to the consolidated financial statements.

5.2 PENSIONS AND OTHER LONG-TERM EMPLOYEE BENEFITS

Jotun A/S has both defined contribution and defined benefit pension plans. The majority of the company's pension plans are defined contribution plans, whereby the company's obligation is limited to annual contributions to the employees' pension plans. Costs related to the defined benefit plans account for less than five per cent of total pension costs in 2022.

Summary of pension costs

(NOK million)	2022	2021
Pension costs defined contribution plans and other severance schemes	81	94
Pension costs defined benefit plans	3	3
Total pension costs recognised in the income statement, ref. Note 2.2	84	98
Actuarial gain / loss (-) recognised in other comprehensive income (net of tax)	5	-10

The defined benefit schemes were replaced by defined contribution plans in 2004. Net pension obligations as of 31 December 2022 are primarily related to previous early retirement schemes for Jotun A/S's senior executives.

Other severance schemes are obligations related to operating pension schemes for employees with an annual basic salary and pension base exceeding 12 times the basic amount (G).

Actuarial assumptions

	2022	2021
Discount rate in %	2.7	1.1
Expected return in %	2.7	2.9
Wage adjustment in %	4.5	2.5-3.5
Inflation / increase in social security basic amount (G) in %	3.5	2.3-2.5
Pension adjustment in %	1.6-3.75	1.2-2.0

Schemes with net pension obligations

(NOK million)	Net pension obligations	
	2022	2021
Balance as of 1 January	-98	-85
Recognised in the Income Statement	-3	-3
Other movements	-	-10
Net pension obligation defined benefit plans	-95	-98
Other severance schemes	-97	-104
Balance as of 31 December	-193	-201

5.3 REMUNERATIONS

Remuneration of the President & CEO

(NOK thousand)	Ordinary salary	Bonus	Benefits in kind	Pension cost	Total
President & CEO	7 389	2 928	327	130	10 774

The President & CEO is part of a pension scheme that includes a mutual opportunity to discontinue employment in whole or in part up to five years earlier than a stipulated retirement age of 67 years.

Jotun A/S has no obligation to give the President & CEO or the Chairman of the Board special remuneration upon discontinuance or change of employment or office. Should the President & CEO's employment discontinue, his contract has a clause stipulating that a one-year "competition quarantine" may be imposed with compensation. The President & CEO has a notice period of six months.

Jotun A/S has not given any loans or guarantees to the President & CEO, the Chairman of the Board, or to any shareholders or members of Jotun A/S Management, the Board of Directors, or Corporate Assembly.

Remuneration of the Board of Directors and Corporate Assembly

(NOK thousand)	31.12.2022	31.12.2021
Board of Directors	2 760	2 730
Corporate Assembly	183	180
Total	2 943	2 910

Shares controlled by members of the Board of Directors and Jotun A/S Management are specified in Note 5.8 in the consolidated financial statement.

External auditor remuneration

(NOK thousand)	31.12.2022	31.12.2021
Statutory audit	3 816	3 036
Other attestation services	44	25
Tax services	431	550
Other services	194	23
Total	4 485	3 634

5.4 LEASES

Right-of-Use assets

(NOK million)	Land	Buildings	Machinery, vehicles and equipment	Total
Cost				
Balance as of 1 January 2021	21	9	42	72
Additions	6	13	21	40
Balance as of 31 December 2021	27	22	63	112
Additions	-21	5	20	3
Balance as of 31 December 2022	6	27	83	116

Depreciation and impairment

Balance as of 1 January 2021	-4	-3	-20	-27
Depreciation	-2	-2	-12	-17
Balance as of 31 December 2021	-6	-6	-32	-44
Depreciation	-0	-5	-13	-18
Balance as of 31 December 2022	-6	-11	-45	-62

Net book value

Balance as of 31 December 2022	0	16	38	54
Balance as of 31 December 2021	21	16	31	69

Lease liability as of 31 December

(NOK million)	31.12.2022	31.12.2021
Non-current	36	53
Current	19	16
Total	54	70

Lease liability is classified as interest-bearing debt, see Note 4.1.

Undiscounted lease liabilities and maturity of cash outflows:

(NOK million)	31.12.2022	31.12.2021
Less than 1 year	20	18
1-2 years	17	16
2-3 years	12	13
3-4 years	5	9
4-5 years	2	6
More than 5 years	1	14
Total undiscounted lease liabilities	57	76

Amounts recognised in the consolidated income statement:

(NOK million)	2022	2021
Leases		
Depreciation of Right-of-Use assets	18	17
Interest expense	1	2
Other lease expenses recognised in the income statement:		
Expenses relating to short-term leases	3	3
Expenses relating to lease of low value assets	1	1
Expenses related to variable payments	14	15
Total	37	37

The total cash outflow related to lease of RoU asset was NOK 20 million (2021: 19 million).

The portfolio of short-term leases does not vary significantly from year to year.

5.5 RELATED PARTIES

Two parties are deemed to be related if one party can influence the decisions of the other. During 2022, goods and services were purchased and sold to various related parties in which Jotun A/S holds a 100 per cent or less equity interest. Investments in subsidiaries are presented in Note 5.6, investments in associates and joint ventures are presented in Note 5.7 and shareholder and dividend information are presented in Note 5.8 to the consolidated financial statements.

The transactions between related parties are sales and purchases of finished goods, raw materials and technical services. Jotun A/S also has considerable royalty income from Jotun entities. Joint expenses are distributed in accordance with agreed cost contribution arrangements. Internal trading within the Group is carried out in accordance with arm's length principles.

Purchases of services from the Group companies are mainly related to global and regional functions included in the cost contribution arrangement. In addition, Jotun A/S purchases research and development services from Jotun entities. Parts of the research and development costs are capitalised, see Note 3.1.

The amounts of these transactions are shown in the table below.

2022

(NOK million)	Sales of goods to	Purchases of goods from	Other revenue from	Cost contribution income	Purchases of services from	Interests on loans to
Group companies	1 205	362	857	639	460	101
Joint ventures and associates	211	71	387	188	281	0
Total	1 416	433	1 244	828	741	102

2021

(NOK million)	Sales of goods to	Purchases of goods from	Other revenue from	Cost contribution income	Purchases of services from	Interests on loans to
Group companies	1 166	323	790	572	384	79
Joint ventures and associates	108	82	282	161	224	1
Total	1 274	405	1 072	733	609	79

Intercompany balances are disclosed in the table below.

(NOK million)	Subsidiaries		Associates / Joint ventures	
	31.12.2022	31.12.2021	31.12.2022	31.12.2021
Non-current assets				
Other non-current receivables	1 786	2 063	2	1
Total non-current assets	1 786	2 063	2	1
Current assets				
Trade receivables	610	589	144	106
Other current receivables	454	173	-	-
Total current assets	1 064	762	144	106
Total assets	2 850	2 825	145	107
Current liabilities				
Trade creditors	119	116	23	26
Other short term liabilities	361	498	379	308
Total liabilities	480	613	402	333

5.6 SHARES IN SUBSIDIARIES

SHARES HELD DIRECTLY BY THE PARENT COMPANY

Company	City	Country	Book value (NOK million)	Ownership %
Jotun Algerie S.A.R.L.	Algiers	Algerie	11	70.00
Technover P SPA	Algiers	Algerie	38	75.00
Jotun Australia Pty. Ltd.	Melbourne	Australia	42	100.00
Jotun Bangladesh Ltd	Dhaka	Bangladesh	78	99.99
Jotun Brasil Importacao, Exportacao E Ind De Tintas Ltda.	Rio De Janeiro	Brazil	248	100.00
Jotun (Cambodia) LTD	Phnom Penh	Cambodia	1	100.00
Jotun Paints (HK) Ltd.	Hong Kong	China	85	100.00
Jotun Cyprus Ltd.	Limassol	Cyprus	8	100.00
Jotun Danmark A/S	Kolding	Denmark	3	100.00
El-Mohandes Jotun S.A.E.	Cairo	Egypt	143	70.00
Jotun Powder Coatings LLL	Cairo	Egypt	0	10.00
Jotun Ethiopia	Adama	Ethiopia	109	100.00
Jotun France S.A.	Paris	France	2	100.00
Jotun (Deutschland) Gmbh	Hamburg	Germany	12	83.33
Jotun Hellas Ltd.	Glyfada	Greece	3	97.40
Jotun Insurance Cell	St. Peterport	Guernsey	8	100.00
Jotun India Private Ltd.	Mumbai	India	488	96.42
P.T. Jotun Indonesia	Jakarta	Indonesia	88	56.63
Jotun (Ireland) Ltd.	Cork	Ireland	0	100.00
Jotun Italia S.R.L.	Trieste	Italy	93	100.00
Jotun Kazakhstan LLP.	Almaty	Kazakhstan	1	100.00
Jotun Kenya Limited	Nairobi	Kenya	10	95.00
Jotun Libya J.S.Co.	Tripoli	Libya	6	80.00
Jotun Paints (Malaysia) Sdn. Bhd.	Kuala Lumpur	Malaysia	204	100.00
Jotun (Malaysia) Sdn.Bhd.	Kuala Lumpur	Malaysia	106	100.00
Jotun Mexico, S.A. de C.V.	Veracruz	Mexico	22	99.54
Jotun Maroc Sarld D Associe Unique	Casablanca	Morocco	21	100.00
Jotun Myanmar Services Company Limited	Yangon	Myanmar	0	99.99
Jotun Myanmar Company Limited	Yangon	Myanmar	0	99.99
Jotun B.V.	Spijkenisse	Netherlands	49	100.00
Scanox AS	Drammen	Norway	80	100.00
Jotun Powder Coatings AS	Sandefjord	Norway	109	100.00
Jotun Paints Co. L.L.C.	Muscat	Oman	45	62.00
Jotun Pakistan Private Limited	Lahore	Pakistan	0	100.00
Jotun Powder Coatings Pakistan (Private) Ltd	Lahore	Pakistan	14	43.94
Jotun (Philippines) Inc	Manila	Philippines	53	100.00
Jotun Polska Sp.zo.o.	Gdansk	Poland	18	100.00
Jotun Paints Qatar W.L.L.	Doha	Qatar	1	80.00
Jotun Paints Factory Doha W.L.L.	Doha	Qatar	140	80.00
Jotun Romania SRL	Voluntari City	Romania	1	100.00
Jotun (Singapore) Pte. Ltd.	Singapore	Singapore	28	100.00
Jotun Paints South Africa (Pty) Ltd.	Cape Town	South Africa	20	100.00
Jotun Iberica S.A.	Barcelona	Spain	155	100.00
Jotun Sverige AB	Göteborg	Sweden	5	100.00
Jotun Thailand Ltd.	Bangkok	Thailand	133	100.00
Jotun Boya Sanayi ve Ticaret A.S.	Istanbul	Türkiye	108	100.00
Jotun MEIA FZ-LLC	Dubai	UAE	542	100.00
Jotun MENA LLC,	Dubai	UAE	50	100.00
Jotun Paints (Europe) Ltd	Flixborough	UK	86	100.00
Jotun Paints Inc.	New Orleans	US	185	100.00
Jotun Paints Vietnam Co. Ltd.	Ho Chi Minh City	Vietnam	60	100.00
Total			3 715	

Below follows the specification of companies subject to write downs in 2022.

Company (NOK million)	Country	Write down
Jotun Myanmar Company Limited	Myanmar	33
Jotun (Philippines) Inc	Philippines	25
Jotun Brasil Importacao, Exportacao E Ind De Tintas Ltda.	Brazil	18
Jotun Bangladesh Ltd	Bangladesh	17
Jotun Maroc SARL D Associe Unique	Morocco	10
Total		103

! Estimate and judgement

Jotun A/S assess the carrying value of investments in shares whenever events or changes in circumstances indicate that the carrying value of an investment may not be recoverable.

If the carrying value of an investment exceeds its estimated recoverable amount, an impairment loss is recognised in the income statement.

Jotun A/S reverse impairment losses in the income statement if and to the extent Jotun A/S has identified a change in estimates used to determine the recoverable amount.

Jotun A/S has sold its shares in Jotun Paints LLC, Russia. The profit is recognised in the income statement for 2022.

SHARES HELD BY SUBSIDIARIES AND ASSOCIATES

Company	City	Country	Ownership %
Jotun Powder Coatings AS			
Jotun Bulgaria EOOD	Sofia	Bulgaria	100.00
Jotun Czech a.s.	Usti nad Labem	Czech Republic	100.00
Jotun Powder Coatings LLL	Cairo	Egypt	90.00
Jotun India Private Ltd.	Mumbai	India	3.58
P.T. Jotun Indonesia	Jakarta	Indonesia	43.04
Jotun Kenya Limited	Nairobi	Kenya	5.00
Jotun Mexico, S.A. de C.V.	Veracruz	Mexico	0.40
Jotun Powder Coatings Pakistan (Privat) Ltd	Lahore	Pakistan	55.42
Jotun Paints (HK) Ltd			
Jotun Coatings (Zhangjiagang) Co. Ltd.	Zhangjiagang	China	100.00
Jotun (Shanghai) Manangement Co. Ltd.	Shanghai	China	100.00
Jotun Coatings (Taiwan) Ltd company	Taipei	China	100.00
Jotun B.V.			
Jotun (Deutschland) Gmbh	Hamburg	Germany	16.67
Jotun Hellas Ltd.	Glyfada	Greece	2.60
Jotun (Malaysia) Sdn.Bhd			
Jotun Bangladesh Ltd	Dhaka	Bangladesh	0.01
Jotun Myanmar Services Company Limited	Yangon	Myanmar	0.01
Jotun Myanmar Company Limited	Yangon	Myanmar	0.01
Jotun MEIA FZ-LLC			
El-Mohandes Jotun S.A.E.	Cairo	Egypt	0.05

5.7 SHARES IN JOINT VENTURES AND ASSOCIATES

SHARES HELD DIRECTLY BY THE PARENT COMPANY

Company	City	Country	Book value (NOK million)	Ownership %
Jotun COSCO Marine Coatings (HK) Ltd.	Hong Kong	China	34	50
Jotun Saudia Co. Ltd.	Dammam	Saudi Arabia	39	40
Jotun Powder Coat. Saudi Arabia Co. Ltd.	Dammam	Saudi Arabia	26	30
Chokwang Jotun Ltd.	Busan	South Korea	82	50
Jotun U.A.E. Ltd. (LLC)	Dubai	UAE	109	41.5
Jotun Abu Dhabi Ltd.	Abu Dhabi	UAE	28	35
Jotun Yemen Paints Ltd.	Aden	Yemen	0	14
Shares held by Jotun A/S for third parties			0	
Total			318	

SHARES HELD BY SUBSIDIARIES AND ASSOCIATES

Company	City	Country	Ownership %
Jotun Paints Co. L.L.C.			
Jotun Yemen Paints Ltd.	Aden	Yemen	22.00
Jotun Saudia Co. Ltd.			
Jotun Yemen Paints Ltd.	Aden	Yemen	17.00
Jotun U.A.E. Ltd. (LLC)			
Jotun Abu Dhabi Ltd.	Abu Dhabi	U.A.E.	40.00
Jotun COSCO Marine Coatings (HK) Ltd.			
Jotun COSCO Marine Coatings (Qingdao) Co	Qingdao	China	100.00
Jotun Powder Coatings U.A.E. Ltd.			
Jotun Powder Coat. Saudi Arabia Co. Ltd.	Dammam	Saudi Arabia	40.00
Jotun Powder Coatings AS			
Jotun Powder Coatings U.A.E. Ltd.	Dubai	U.A.E.	47.00

For further information regarding investments in associates and joint ventures, see Note 5.5 to the consolidated financial statements.

5.8 SHARE INVESTMENTS

Company	City	Country	Book value (NOK million)	Ownership %
Nor-Maali OY	Lahti	Finland	6	33.44
Total			6	

5.9 SHARE CAPITAL AND SHAREHOLDER INFORMATION

See Note 5.8 to the consolidated financial statements.



Statsautoriserte revisorer
Ernst & Young AS

Dronning Eufemias gate 6a, 0191 Oslo
Postboks 1156 Sentrum, 0107 Oslo

Forstakereregistrert: NO 976 389 387 MVA
Tlf: +47 24 00 24 00

www.ey.no
Medlemmer av Den norske Revisorforening

INDEPENDENT AUDITOR'S REPORT

To the Annual Shareholders' Meeting of Jotun A/S

Opinion

We have audited the financial statements of Jotun A/S (the Company) which comprise the financial statements of the Company and the consolidated financial statements of the Company and its subsidiaries (the Group). The financial statements of the Company comprise the statement of financial position as at 31 December 2022 and the income statement, statement of comprehensive income, statement of cash flows and statement of changes in equity for the year then ended and notes to the financial statements, including a summary of significant accounting policies. The consolidated financial statements of the Group comprise the statement of financial position as at 31 December 2022, the income statement, statement of comprehensive income, statement of cash flows and statement of changes in equity for the year then ended and notes to the financial statements, including a summary of significant accounting policies.

In our opinion

- the financial statements comply with applicable legal requirements,
- the financial statements give a true and fair view of the financial position of the Company as at 31 December 2022 and its financial performance and cash flows for the year then ended in accordance with simplified application of international accounting standards according to section 3-9 of the Norwegian Accounting Act,
- the consolidated financial statements give a true and fair view of the financial position of the Group as at 31 December 2022 and its financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the EU.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report. We are independent of the Company and the Group in accordance with the requirements of the relevant laws and regulations in Norway and the International Ethics Standards Board for Accountants' *International Code of Ethics for Professional Accountants (including International Independence Standards)* (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other information

Other information consists of the information included in the annual report other than the financial statements and our auditor's report thereon. Management (the board of directors and the CEO) is responsible for the other information. Our opinion on the financial statements does not cover the other information, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information, and, in doing so, consider whether the board of directors' report contains the information required by applicable legal requirements and whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information or that the information required by applicable legal requirements is not included, we are required to report that fact.

A member firm of Ernst & Young Global Limited



2

We have nothing to report in this regard, and in our opinion, the board of directors' report is consistent with the financial statements and contains the information required by applicable legal requirements.

Responsibilities of management for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements of the Company in accordance with simplified application of international accounting standards according to section 3-9 of the Norwegian Accounting Act and of the consolidated financial statements of the Group in accordance with International Financial Reporting Standards as adopted by the EU, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's and the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or the Group, or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's and the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's and the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company and the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

Independent auditor's report - Jotun A/S 2022

A member firm of Ernst & Young Global Limited



- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Oslo, 14 February 2023
ERNST & YOUNG AS

Finn Ole Edstrøm
State Authorised Public Accountant (Norway)

8

Board of Directors

Odd Gleditsch d.y., Chairman
Einar Abrahamsen
Terje Andersen
Nicolai A. Eger
Bjørge Engevik Nilsen
Jannicke Nilsson
Camilla Hagen Sørli
Per Kristian Aagaard

12

Corporate Assembly

Bjørn Ekdahl, Chairman
Nils Andreas Arnesen
Terje V. Arnesen
Kornelia Eger Foyn-Bruun
Anne Cecilie Gleditsch
Bjørn Ole Gleditsch
Carl Erik Hagen
Knut Are Lohne
Thomas Ljungqvist
Siri Gilde Flenstad
Kari Lindtvedt
Jens-Erlend Thrana

The Board of Directors visited El-Mohandes Jotun Egypt and the new production facility.

From left: Jannicke Nilsson, Nicolai A. Eger, Per Kristian Aagaard, Bjørge Engevik Nilsen, Odd Gleditsch d.y. (Chairman), Einar Abrahamsen, Camilla Hagen Sørli and Terje Andersen.





Read more
about Sustainability
in the Jotun Group
Report 2022.

Credits

Copywriting: Alexander Wardwell / Blue-C AS

Design: bk.no **Print:** bk.no

Photo: Adobe Stock (cover, inside cover), Jotun (5, 6, 7, 8, 71), Morten Rakke (3, 5, 7, 8, 21, 24, 25, 51, 54), Line Klein, (5, 37), Ibrahim Malla /IFRC (6), Red Cross (6), Svein Brimi (7), Cemal Emden (33), Fogra/Jon Erik Andersen (72)

The paper used to print this report has the Nordic Eco-labeling - the Swan - and is also approved by the PEFC Council (Programme for the Endorsement of Forest Certifications schemes).



Trykksak
2041 0702

Jotun A/S
P.O. Box 2021
3202 Sandefjord
jotun.com

